

**HNB Assurance PLC** 

Condensed Consolidated Interim Financial Statements 31st December 2019

# **Statement of Financial Position**

|   |       | Gr                        | oup                       | Con                       | npany                     |
|---|-------|---------------------------|---------------------------|---------------------------|---------------------------|
| A4  |       | Unaudited                 | Audited                   | Unaudited                 | Audited                   |
| As at,  | Note  | 31st Dec 2019<br>Rs. '000 | 31st Dec 2018<br>Rs. '000 | 31st Dec 2019<br>Rs. '000 | 31st Dec 2018<br>Rs. '000 |
| Assets  | 11010 | 110. 000                  | 110. 000                  | 113. 000                  | 110. 000                  |
| Property, Plant and Equipment                       |       | 162,371                   | 151,559                   | 111,202                   | 104,487                   |
| Right of use Assets                                 | 3.1   | 343,737                   | · -                       | 325,572                   | · -                       |
| Intangible Assets                                   |       | 51,787                    | 61,087                    | 49,830                    | 58,782                    |
| Deferred Tax Assets                                 |       | 1,009,711                 | 1,304,882                 | 1,000,673                 | 1,280,499                 |
| Financial Investments                               | 4     | 21,202,074                | 17,579,131                | 17,777,410                | 14,679,706                |
| Investment in Subsidiary                            |       |                           | -                         | 1,150,000                 | 1,150,000                 |
| Loans to Life Policyholders                         |       | 325,307                   | 243,113                   | 325,307                   | 243,113                   |
| Reinsurance Receivables                             |       | 645,411                   | 415,773                   | 144,715                   | 75,926                    |
| Premium Receivables                                 |       | 946,650                   | 798,213                   | 9,458                     | 8,046                     |
| Other Assets  |       | 933,633                   | 823,101                   | 625,499                   | 575,154                   |
| Insurance Contract - Deferred Expenses              |       | 138,622                   | 140,486                   | -                         | -                         |
| Cash and Cash Equivalents                           |       | 865,843                   | 761,871                   | 632,712                   | 502,561                   |
| Total Assets  |       | 26,625,146                | 22,279,216                | 22,152,378                | 18,678,274                |
| Equity and Liabilities                              |       |                           |                           |                           |                           |
| Equity Attributable to the Equity Holders of Parent |       |                           |                           |                           |                           |
| Stated Capital                                      |       | 1,171,875                 | 1,171,875                 | 1,171,875                 | 1,171,875                 |
| Retained Earnings                                   |       | 4,965,809                 | 4,405,581                 | 4,544,369                 | 4,167,660                 |
| Available for Sale Reserve                          |       | 24,801                    | (8,025)                   | 9,881                     | 1,451                     |
| Other Reserve                                       |       | (6,525)                   | (4,406)                   | (6,514)                   | (4,395)                   |
| Life Policyholders' Available for Sale Reserve Fund | 6     | 177,228                   | (201,867)                 | 177,228                   | (201,867)                 |
| Restricted Regulatory Reserve                       | 7     | 381,156                   | 381,156                   | 381,156                   | 381,156                   |
| Total Equity  |       | 6,714,344                 | 5,744,314                 | 6,277,995                 | 5,515,880                 |
| Liabilities   |       |                           |                           |                           |                           |
| Insurance Contract Liabilities - Life Insurance     | 8     | 14,464,534                | 12,261,472                | 14,464,534                | 12,261,472                |
| Insurance Contract Liabilities - General Insurance  | 9     | 2,871,416                 | 2,525,095                 | -                         | -                         |
| Employee Defined Benefit Liabilities                |       | 167,118                   | 140,356                   | 100,076                   | 84,840                    |
| Current Tax Liabilities                             |       | 112,031                   | 22,541                    | 16,175                    | 14,708                    |
| Reinsurance Creditors                               |       | 540,652                   | 369,853                   | 125,151                   | 116,268                   |
| Lease Creditor                                      | 3.2   | 350,089                   | -                         | 334,832                   | -                         |
| Other Liabilities                                   |       | 1,274,326                 | 1,092,809                 | 802,565                   | 642,470                   |
| Bank Overdraft                                      |       | 130,636                   | 122,776                   | 31,050                    | 42,636                    |
| Total Liabilities                                   |       | 19,910,802                | 16,534,902                | 15,874,383                | 13,162,394                |
| Total Equity and Liabilities                        |       | 26,625,146                | 22,279,216                | 22,152,378                | 18,678,274                |
|   |       |                           |                           |                           |                           |

These Condensed Consolidated Interim Financial Statements are in compliance with the requirements of the Companies Act, No. 07 of 2007.

Punsirini Perera Head of Finance

The Board of Directors is responsible for these Condensed Consolidated Interim Financial Statements. Signed on behalf of the Board;

Rose Cooray Chairperson

J A P M Jayasekera Director

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Colombo, Sri Lanka 13th February 2020

# **Statement of Profit or Loss and Other Comprehensive Income**

|  |      |                  | roup             |                  | pany             | Chan    |        |
|--|------|------------------|------------------|------------------|------------------|---------|--------|
|  |      | Unaudited        | Audited          | Unaudited        | Audited          | Group C | ompany |
| For the Year Ended 31st December,                                  | Note | 2019<br>Rs. '000 | 2018<br>Rs. '000 | 2019<br>Rs. '000 | 2018<br>Rs. '000 | %       | %      |
| Gross Written Premium  | 10   | 9,942,757        | 8,724,696        | 5,175,044        | 4,420,513        | 14      | 17     |
| Premium Ceded to Reinsurers  |      | (1,312,881)      | (1,059,269)      | (240,974)        | (215,630)        | 24      | 12     |
| Net Written Premium  |      | 8,629,876        | 7,665,427        | 4,934,070        | 4,204,883        | 13      | 17     |
| Net Change in Reserves for Unearned Premium                        |      | (156,216)        | (216,988)        | -                | -                | (28)    | -      |
| Net Earned Premium   |      | 8,473,660        | 7,448,439        | 4,934,070        | 4,204,883        | 14      | 17     |
| Other Revenue  |      |                  |                  |                  |                  |         |        |
| Interest and Dividend Income                                       | 11   | 2,248,926        | 1,887,343        | 1,949,467        | 1,591,900        | 19      | 22     |
| Net Realised Gains   |      | 92,856           | 74,058           | 70,000           | 68,673           | 25      | 2      |
| Net Fair Value (Losses)/Gains                                      |      | (8,826)          | 8,482            | (6,370)          | (18,036)         | (204)   | (65)   |
| Fee and Commission Income  |      | 170,993          | 172,646          | 92,215           | 79,465           | (1)     | 16     |
| Other Income   |      | 16,196           | 36,030           | 2,965            | 14,627           | (55)    | (80)   |
| Total Other Revenue  |      | 2,520,145        | 2,178,559        | 2,108,277        | 1,736,629        | 16      | 21     |
| Net Income   |      | 10,993,805       | 9,626,998        | 7,042,347        | 5,941,512        | 14      | 19     |
| Net Benefits, Claims and Expenses                                  |      |                  |                  |                  |                  |         |        |
| Net Insurance Benefits and Claims                                  |      | (3,620,775)      | (3,236,489)      | (1,338,015)      | (1,066,574)      | 12      | 25     |
| Change in Contract Liabilities - Life Fund                         |      | (2,173,251)      | (1,707,149)      | (2,173,251)      | (1,707,149)      | 27      | 27     |
| Change in Contract Liability due to Transfer of One-off Surplus    |      |                  | 381,156          |                  | 381,156          | (100)   | (100)  |
| Other Operating and Administration Expenses                        |      | (2,385,525)      | (2,282,481)      | (1,392,073)      | (1,351,799)      | 5       | 3      |
| Underwriting and Net Acquisition Costs                             |      | (1,288,068)      | (1,125,418)      | (959,550)        | (847,968)        | 14      | 13     |
| Finance & Other Insurance Related Costs                            |      | (121,295)        | (75,963)         | (72,923)         | (51,330)         | 60      | 42     |
| Total Benefits, Claims and Other Expenses                          |      | (9,588,914)      | (8,046,344)      | (5,935,812)      | (4,643,664)      | 19      | 28     |
| Profit Before Taxation   |      | 1,404,891        | 1,580,654        | 1,106,535        | 1,297,848        | (11)    | (15)   |
| Income Tax (Expense)/Reversal                                      | 12   | (394,663)        | 1,124,656        | (279,826)        | 1,177,367        | (135)   | (124)  |
| Profit for the Year  | 13   | 1,010,228        | 2,705,310        | 826,709          | 2,475,215        | (63)    | (67)   |
| Other Comprehensive Income, Net of Related Tax                     |      |                  |                  |                  |                  |         |        |
| Items that are or may be reclassified to profit or loss            |      |                  |                  |                  |                  |         |        |
| - Net Change in fair value of Available For Sale Financial Assets  |      | 511,043          | (399,596)        | 456,276          | (373,143)        | 228     | 222    |
| - Realised Gains transferred to Income Statement                   |      | (92,836)         | (72,541)         | (68,751)         | (67,960)         | 28      | 1      |
| - Net Change in fair value of Available For Sale Financial Assets  |      | (,,              | (,,              | (,,              | (,)              |         |        |
| transferred to Life Policyholders' Available For Sale Reserve Fund |      | (379,095)        | 425.139          | (379,095)        | 425.139          | (189)   | (189)  |
| - Related Tax  | 12   | (6,286)          | 8,288            | -                | -                | (176)   | (,     |
| Items that will never be reclassified to profit or loss            | 12   | (0,200)          | 0,200            |                  |                  | (110)   |        |
| Actuarial (Losses)/Gains on Defined Benefit Plans                  |      | (2,119)          | 6,354            | (2,119)          | 5,489            | (133)   | (139)  |
| Total Other Comprehensive Income for the Year, Net of Related Tax  |      | 30,707           | (32,356)         | 6,311            | (10,475)         | 195     | 160    |
| Total Comprehensive Income for the Year                            |      | 1,040,935        | 2,672,954        | 833,020          | 2,464,740        | (61)    | (66)   |
| Profit Attributable to:  |      | ======           | 2,072,004        | 000,020          | 2,101,110        | (01)    | (00)   |
| Equity Holders of the Parent                                       |      | 1,010,228        | 2,705,310        | _                |                  | (63)    |        |
| Total Comprehensive Income Attributable to:                        |      | 1,010,220        | 2,700,010        | -                |                  | (03)    |        |
| Equity Holders of the Parent                                       |      | 1,040,935        | 2,672,954        | _                | _                | (61)    |        |
| Basic Earnings Per Share (Rs.)                                     | 14   | 20.20            | 54.11            | 16.53            | 49.50            | (63)    | (67)   |
| Basic Earnings Per Share -Excluding One-off Surplus (Rs.)          | 14   | 20.20            | 46.48            | 16.53            | 41.88            | (57)    | (61)   |
|  |      |                  |                  |                  |                  |         |        |

# Statement of Changes in Equity - Group

| For the Year Ended 31st December 2019,   | Stated    | Retained  | Available<br>for Sale | Other    | Life<br>Policyholders' | Restricted<br>Regulatory | Total     |
|--|-----------|-----------|-----------------------|----------|------------------------|--------------------------|-----------|
|  | Rs. '000  | Rs. '000  | Reserve<br>Rs. '000   | Rs. '000 | Fund<br>Rs. '000       | Reserve<br>Rs. '000      | Rs. '000  |
| Balance as at 01st January 2018  | 1,171,875 | 2,381,427 | 30,685                | (10,760) | 223,272                |                          | 3,796,499 |
| Total Comprehensive Income for the Year  |           |           |                       |          |                        |                          |           |
| Profit for the Year - Audited  |           | 2,324,154 |                       |          |                        | 381,156                  | 2,705,310 |
| Other Comprehensive Income for the Year, Net of Related Tax  |           |           |                       |          |                        |                          |           |
| Net Change in fair value of Available For Sale Financial Assets  |           |           | (463,849)             |          |                        |                          | (463,849) |
| Net Change in fair value of Available For Sale Financial Assets  |           |           |                       |          |                        |                          |           |
| - transferred to Life Policyholders' Available For Sale Reserve Fund   |           |           | 425,139               |          |                        |                          | 425,139   |
| Actuarial Gains on Defined Benefit Plans   |           |           |                       | 6,354    |                        |                          | 6,354     |
| Total Other Comprehensive Income for the Year  |           |           | (38,710)              | 6,354    |                        |                          | (32,356)  |
| Total Comprehensive Income for the Year  |           | 2,324,154 | (38,710)              | 6,354    |                        | 381,156                  | 2,672,954 |
| Net Change in fair value of Available For Sale Financial Assets  |           |           |                       |          |                        |                          |           |
| - transferred from Available For Sale Reserve  |           |           |                       |          | (425,139)              |                          | (425,139) |
| Transactions with owners recorded directly in equity   |           |           |                       |          |                        |                          |           |
| Distributions to owners of the Parent  |           |           |                       |          |                        |                          |           |
| Dividend to equity holders for 2017  |           | (300,000) |                       |          |                        |                          | (300,000) |
| Audited balance as at 31st December 2018   | 1,171,875 | 4,405,581 | (8,025)               | (4,406)  | (201,867)              | 381,156                  | 5,744,314 |
| Balance as at 01st January 2019  | 1,171,875 | 4,405,581 | (8,025)               | (4,406)  | (201,867)              | 381,156                  | 5,744,314 |
| Total Comprehensive Income for the Year  |           |           |                       |          |                        |                          |           |
| Profit for the Year - Unaudited  |           | 1,010,228 |                       |          |                        |                          | 1,010,228 |
| Other Comprehensive Income for the Year, Net of Related Tax  |           |           |                       |          |                        |                          |           |
| Net Change in fair value of Available For Sale Financial Assets  |           |           | 411,921               |          |                        |                          | 411,921   |
| Net Change in fair value of Available For Sale Financial Assets  |           |           |                       |          |                        |                          |           |
| <ul> <li>transferred to Life Policyholders' Available For Sale Reserve Fund</li> </ul>                             |           |           | (329,095)             |          |                        |                          | (34,095)  |
| Actuarial Losses on Defined Benefit Plans  |           |           |                       | (2,119)  |                        |                          | (2,119)   |
| Total Other Comprehensive Income for the Year  |           |           | 32,826                | (2,119)  |                        |                          | 30,707    |
| Total Comprehensive Income for the Year  |           | 1,010,228 | 32,826                | (2,119)  |                        |                          | 1,040,935 |
| Net Change in fair value of Available For Sale Financial Assets  |           |           |                       |          |                        |                          |           |
| - transferred from Available For Sale Reserve  |           |           |                       |          | 379,095                |                          | 379,095   |
| Transactions with owners recorded directly in equity   |           |           |                       |          |                        |                          |           |
| Distributions to owners of the Parent  |           |           |                       |          |                        |                          |           |
| Dividend to equity holders for 2018  |           | (320,000) |                       |          |                        |                          | (320,000) |
| First interim dividend to equity holders for 2019  |           | (100,000) |                       |          |                        |                          | (100,000) |
| Unaudited balance as at 31st December 2019   | 1,171,875 | 4,965,809 | 24,801                | (6,525)  | 177,228                | 381,156                  | 6,714,344 |
| Stated Capital represents 50 Million Ordinary Shares as at 31st December 2019 (2018 - 50 Million Ordinary Shares). |           |           |                       |          |                        |                          |           |

# Statement of Changes in Equity - Company

| For the Year Ended 31st December 2019,  | Stated    | Retained  | Available           | Other    | Life        | Restricted            | Total     |
|---|-----------|-----------|---------------------|----------|-------------|-----------------------|-----------|
|   | Capital   | Earnings  | for Sale<br>Reserve | Reserve  | AFS Reserve | Regulatory<br>Reserve | Equity    |
|   | Rs. '000  | Rs. '000  | Rs. '000            | Rs. '000 | Rs. '000    | Rs. '000              | Rs. '000  |
| Balance as at 01st January 2018   | 1,171,875 | 2,373,601 | 17,415              | (9,884)  | 223,272     | •                     | 3,776,279 |
| Total Comprehensive Income for the Year   |           | 000 000   |                     |          |             | 204 466               | 0 475 045 |
| Print to the real-Augusta<br>Other Comprehensive Income for the Year Not of Related Tax |           | 6,094,039 |                     |          |             | 001,100               | 612,674,2 |
| Net Change in fair value of Available For Sale Financial Assets                         |           |           | (441,103)           |          |             | •                     | (441,103) |
| Net Change in fair value of Available For Sale Financial Assets                         |           |           |                     |          |             |                       |           |
| - transferred to Life Policyholders' Available For Sale Reserve Fund                    |           |           | 425,139             | •        | •           | •                     | 425,139   |
| Actuarial Gains on Defined Benefit Plans  |           |           |                     | 5,489    |             |                       | 5,489     |
| Total Other Comprehensive Income for the Year   |           |           | (15,964)            | 5,489    |             |                       | (10,475)  |
| Total Comprehensive Income for the Year   |           | 2,094,059 | (15,964)            | 5,489    |             | 381,156               | 2,464,740 |
| Net Change in fair value of Available For Sale Financial Assets                         |           |           |                     |          |             |                       |           |
| - transferred from Available For Sale Reserve   |           |           |                     |          | (425,139)   |                       | (425,139) |
| Transactions with owners recorded directly in equity                                    |           |           |                     |          |             |                       |           |
| Distributions to owners of the Company  |           |           |                     |          |             |                       |           |
| Dividend paid to equity holders for 2017  |           | (300,000) |                     |          |             |                       | (300,000) |
| Audited balance as at 31st December 2018  | 1,171,875 | 4,167,660 | 1,451               | (4,395)  | (201,867)   | 381,156               | 5,515,880 |
| Balance as at 01st January 2019   | 1,171,875 | 4,167,660 | 1,451               | (4,395)  | (201,867)   | 381,156               | 5,515,880 |
| Total Comprehensive Income for the Year   |           |           |                     |          |             |                       |           |
| Profit for the Year - Unaudited   |           | 826,709   |                     |          |             |                       | 826,709   |
| Other Comprehensive Income for the Year, Net of Related Tax                             |           |           |                     |          |             |                       |           |
| Net Change in fair value of Available For Sale Financial Assets                         |           |           | 387,525             |          | •           | •                     | 387,525   |
| Net Change in fair value of Available For Sale Financial Assets                         |           |           |                     |          |             |                       |           |
| - transferred to Life Policyholders' Available For Sale Reserve Fund                    |           |           | (379,095)           |          |             | •                     | (379,095) |
| Aduarial Losses on Defined Benefit Plans  |           |           |                     | (2,119)  |             |                       | (2,119)   |
| Total Other Comprehensive Income for the Year   |           |           | 8,430               | (2,119)  |             |                       | 6,311     |
| Total Comprehensive Income for the Year   |           | 826,709   | 8,430               | (2,119)  |             |                       | 833,020   |
| Net Change in fair value of Available For Sale Financial Assets                         |           |           |                     |          |             |                       |           |
| - transferred from Available For Sale Reserve   |           |           |                     |          | 379,095     |                       | 379,095   |
| Transactions with owners recorded directly in equity                                    |           |           |                     |          |             |                       |           |
| Distributions to owners of the Company  |           |           |                     |          |             |                       |           |
| Dividend to equity holders for 2018   |           | (320,000) |                     | •        | •           | •                     | (320,000) |
| First interim dividend to equity holders for 2019                                       |           | (100,000) |                     |          |             |                       | (100,000) |
| Unaudited balance as at 31st December 2019  | 1,171,875 | 4,544,369 | 9,881               | (6,514)  | 177,228     | 381,156               | 6,277,995 |

First interim dividend to equity holders for 2019
Unaudited balance as at 31st December 2019
Unaudited balance as at 31st December 2019
Stated Capital represents 50 Million Ordinary Shares as at 31st December 2019 (2018 - 50 Million Ordinary Shares).

| Statement of   | · Cas | h F <u>low</u>         | /S                   |                     |                      |
|--|-------|------------------------|----------------------|---------------------|----------------------|
|  |       | Gı                     | oup                  | Cor                 | npany                |
| 5 // V 5 / 10/15 /   |       | Unaudited              | Audited              | Unaudited           | Audited              |
| For the Year Ended 31st December,  | Note  | 2019<br>Rs. '000       | 2018<br>Rs. '000     | 2019<br>Rs. '000    | 2018<br>Rs. '000     |
| Cash Flow From Operating Activities  | 11010 | KS. 000                | KS. 000              | KS. 000             | KS. 000              |
| Profit Before Taxation   |       | 1,404,891              | 1,580,654            | 1,106,535           | 1,297,848            |
| Adjustments for:   |       |                        |                      |                     |                      |
| Interest Income  | 11    | (2,243,284)            | (1,883,053)          | (1,884,977)         | (1,588,206)          |
| Dividend Income Amortisation of Intangible Assets                              | 11    | (5,642)<br>18,885      | (4,290)<br>19,685    | (64,490)<br>18,469  | (3,694)<br>19,540    |
| Depreciation of Property Plant and Equipments                                  |       | 47,319                 | 49,285               | 32,593              | 34,533               |
| Net Depreciation of Right of Use Assets  |       | 139,525                | -                    | 126,628             |                      |
| Interest Expense of Lease Creditor   | 3.2   | 53,710                 | -                    | 51,699              | -                    |
| Provision for Employee Benefits  |       | 37,136                 | 33,928               | 21,656              | 20,023               |
| Net Realised Gains   |       | (92,856)               | (74,058)             | (70,000)            | (68,673)             |
| Net Fair Value Losses/(Gains)  |       | 8,826                  | (8,482)              | 6,370               | 18,036               |
| (Gains)/Losses on Sale of Property, Plant and Equipment                        |       | (4,283)                | (178)                | 403<br>(655,114)    | (171)                |
| Net Change in Operating Assets   | Α     | (558,137)              | 132,856              | (219,553)           | (5,350)              |
| Net Change in Operating Liabilities  | В     | 2,898,914              | 1,706,125            | 2,380,061           | 1,498,548            |
| Cash Flows from Operating Activities   |       | 1,705,004              | 1,552,472            | 1,505,394           | 1,222,434            |
| Cartain Daid   |       | (40, 400)              | (42.204)             | (0.520)             | (4.040)              |
| Gratuity Paid Economic Service Charges (ESC) Paid                              |       | (12,493)<br>(22,205)   | (13,301)<br>(20,120) | (8,539)             | (4,618)              |
| Withholding tax on inter company dividends                                     |       | (9,575)                | (20,120)             | -                   |                      |
| Capital Gain Tax Paid  |       | (814)                  | -                    |                     | -                    |
| Net Cash Generated from Operating Activities                                   |       | 1,659,917              | 1,519,051            | 1,496,855           | 1,217,816            |
| Cash Flows from Investing Activities   |       |                        |                      |                     |                      |
| Acquisition of Financial Investments   | (     | 135,558,700)           | (95,081,304)         | (97,671,001)        | (66,144,150)         |
| Proceeds from maturity of Financial Investments                                |       | 130,618,738            | 91,105,285           | 93,759,085          | 62,867,216           |
| Proceeds from sale of Financial Investments                                    |       | 1,684,919              | 993,726              | 1,173,551           | 869,073              |
| Interest Received  |       | 2,377,621              | 1,951,531            | 1,976,793           | 1,666,911            |
| Dividend Received  |       | 5,933                  | 4,493                | 64,750              | 3,760                |
| Acquisition of Intangible Assets Acquisition of Property, Plant and Equipment  |       | (9,585)<br>(59,965)    | (22,931)<br>(34,459) | (9,517)<br>(40,469) | (20,481)<br>(22,113) |
| Proceeds from the Sale of Property, Plant and Equipment                        |       | 6,117                  | 3,413                | 758                 | 2,342                |
| Advance Paid to Right of use asset   |       | (30,363)               | -                    | (22,587)            |                      |
| Net Cash Used in Investing Activities  |       | (965,285)              | (1,080,246)          | (768,637)           | (777,442)            |
| Cash Flows from Financing Activities   |       |                        |                      |                     |                      |
| Dividend Paid  |       | (450,000)              | (300,000)            | (450,000)           | (300,000)            |
| Payment of Lease Liabilities   |       | (148,520)              | -                    | (136,481)           | -                    |
| Net Cash Used in Financing Activities  |       | (598,520)              | (300,000)            | (586,481)           | (300,000)            |
| Net Decrease in Cash and Cash Equivalents                                      |       | 96,112                 | 138,805              | 141,737             | 140,374              |
| Cash and Cash Equivalents at the beginning of the Year                         |       | 639,095                | 500,290              | 459,925             | 319,551              |
| Cash and Cash Equivalents at the end of the Year                               |       | 735,207                | 639,095              | 601,662             | 459,925              |
| Notes to the Cash Flow Statement   |       |                        |                      |                     |                      |
| A. Change in Operating Assets  |       |                        |                      |                     |                      |
| Decrease/(Increase) in Deferred Expenses                                       |       | 1,864                  | (35,199)             | -                   | -                    |
| Increase in Loans to Life Policyholders  |       | (82,194)               | (80,828)             | (82,194)            | (80,828)             |
| (Increase)/Decrease in Reinsurance Receivables Increase in Premium Receivables |       | (229,638)<br>(148,437) | 154,005<br>(11,894)  | (68,789)<br>(1,412) | (10,916)             |
| (Increase)/Decrease in Other Assets  |       | (99,732)               | 106,772              | (67,158)            | (558)<br>86,952      |
| Net Change in Operating Assets   |       | (558,137)              | 132,856              | (219,553)           | (5,350)              |
| B. Change in Operating Liabilities   |       |                        |                      |                     |                      |
| Increase in Other Liabilities  |       | 177,265                | 188,803              | 166,649             | 112,608              |
| Increase in Insurance Contract Liabilities (before tax) - Life Insurance       |       | 2,204,529              | 1,360,322            | 2,204,529           | 1,360,322            |
| Increase in Insurance Contract Liabilities - General Insurance                 |       | 346,321                | 140,189              |                     | -                    |
| Increase in Reinsurance Creditors  |       | 170,799                | 16,811               | 8,883               | 25,618               |
| Net Change in Operating Liabilities  | _     | 2,898,914              | 1,706,125            | 2,380,061           | 1,498,548            |

# **Statement of Profit or Loss and Other Comprehensive Income**

|   |       | G                | roup             | Con              | npany            | Cha   | ange    |
|---|-------|------------------|------------------|------------------|------------------|-------|---------|
|   |       | Unaudited        | Unaudited        | Unaudited        | Unaudited        |       | Company |
| For the Three months ended 31st December,                         | Note  | 2019<br>Rs. '000 | 2018<br>Rs. '000 | 2019<br>Rs. '000 | 2018<br>Rs. '000 | %     | %       |
| Gross Written Premium   | 10    | 2,640,711        | 2,188,620        | 1,481,683        | 1,174,966        | 21    | 26      |
| Premium Ceded to Reinsurers                                       |       | (347,015)        | (271,482)        | (63,102)         | (57,411)         | 28    | 10      |
| Net Written Premium   |       | 2,293,696        | 1,917,138        | 1,418,581        | 1,117,555        | 20    | 27      |
| Net Change in Reserves for Unearned Premium                       |       | 34,000           | 47,288           |                  | -                | (28)  | -       |
| Net Earned Premium  |       | 2,327,696        | 1,964,426        | 1,418,581        | 1,117,555        | 18    | 27      |
| Other Revenue   |       |                  |                  |                  |                  |       |         |
| Interest and Dividend Income                                      | 11    | 595,920          | 502,354          | 559,380          | 423,500          | 19    | 32      |
| Net Realised Gains  |       | 64,004           | 9,533            | 49,010           | 9,533            | 571   | 414     |
| Net Fair Value Gains  |       | 12,276           | 18,720           | 11,491           | 3,444            | (34)  | 234     |
| Fee and Commission Income   |       | 37,316           | 59,690           | 19,004           | 15,297           | (37)  | 24      |
| Other Income/(Reversal)   |       | (5,946)          | 10,987           | (2,678)          | 3,534            | (154) | (176)   |
| Total Other Revenue   |       | 703,570          | 601,284          | 636,207          | 455,308          | 17    | 40      |
| Net Income  |       | 3,031,266        | 2,565,710        | 2,054,788        | 1,572,863        | 18    | 31      |
| Net Benefits, Claims and Expenses                                 |       |                  |                  |                  |                  |       |         |
| Net Insurance Benefits and Claims                                 |       | (852,932)        | (848,939)        | (264,825)        | (270,101)        | 0.5   | (2)     |
| Change in Contract Liabilities - Life Fund                        |       | (272,270)        | (51,595)         | (272,270)        | (51,595)         | 428   | 428     |
| Other Operating and Administration Expenses                       |       | (663,554)        | (767,126)        | (393,860)        | (515,200)        | (14)  | (24)    |
| Underwriting and Net Acquisition Costs                            |       | (351,756)        | (290,821)        | (271,162)        | (219,112)        | 21    | 24      |
| Finance & Other Insurance Related Costs                           |       | (30,197)         | (31,896)         | (18,486)         | (24,100)         | (5)   | (23)    |
| Total Benefits, Claims and Other Expenses                         |       | (2,170,709)      | (1,990,377)      | (1,220,603)      | (1,080,108)      | 9     | 13      |
| Profit Before Taxation  |       | 860,557          | 575,333          | 834,185          | 492,755          | 50    | 69      |
| Income Tax (Expense)/Reversal                                     | 12    | (249,606)        | 1,198,418        | (214,564)        | 1,211,955        | (121) | (118)   |
| Profit for the Period   | 13    | 610,951          | 1,773,751        | 619,621          | 1,704,710        | (66)  | (64)    |
| Tronctor the Ferrou   | 10    | 010,301          | 1,770,701        | 010,021          | 1,704,710        | (00)  | (04)    |
| Other Comprehensive Income, Net of Related Tax                    |       |                  |                  |                  |                  |       |         |
| Items that are or may be reclassified to profit or loss           |       |                  |                  |                  |                  |       |         |
| - Net Change in fair value of Available For Sale Financial Assets |       | 114,231          | (214,521)        | 101,856          | (200,133)        | 153   | 151     |
| - Realised Gains transferred to Income Statement                  |       | (63,727)         | (9,534)          | (47,764)         | (9,534)          | 568   | 401     |
| - Net Change in fair value of Available For Sale Financial Assets |       |                  |                  |                  |                  |       |         |
| transferred to Life Policyholder's Available For Reserve          |       | (53,742)         | 205,075          | (53,742)         | 205,075          | (126) | (126)   |
| - Related Tax   | 12    | 3,161            | 4,044            | -                | -                | (22)  | -       |
| Items that will never be classified to profit or loss             |       |                  |                  |                  |                  |       |         |
| Actuarial (Losses)/Gains on Defined Benefit Plans                 |       | (2,119)          | 8,598            | (2,119)          | 7,733            | (125) | (127)   |
| Total Other Comprehensive Income for the Period, Net of Related   | l tax | (2,196)          | (6,338)          | (1,769)          | 3,141            | (65)  | (156)   |
| Total Comprehensive Income for the Period                         |       | 608,755          | 1,767,413        | 617,852          | 1,707,851        | (66)  | (64)    |
| Profit Attributable to:   |       |                  |                  |                  |                  |       |         |
| Equity Holders of the Parent                                      |       | 610,951          | 1,773,751        | -                | -                | (66)  | -       |
| Total Comprehensive Income Attributable to:                       |       |                  |                  |                  |                  |       |         |
| Equity Holders of the Parent                                      |       | 608,755          | 1,767,413        | -                | -                | (66)  | -       |
| Basic Earnings Per Share (Rs.)                                    | 14    | 12.22            | 35.48            | 12.39            | 34.09            | (66)  | (64)    |
|   |       |                  |                  |                  |                  |       |         |

# Operating Segment Information - Assets and Liabilities

|  | Unau                  | ıdited                | Aud                   | ited                  |
|--|-----------------------|-----------------------|-----------------------|-----------------------|
| As at,   | 31st Dece             | mber 2019             | 31st Dece             | mber 2018             |
|  | Life                  | General               | Life                  | General               |
|  | Insurance<br>Rs. '000 | Insurance<br>Rs. '000 | Insurance<br>Rs. '000 | Insurance<br>Rs. '000 |
| Assets   | 10.000                | 113. 000              | 113. 000              | 113. 000              |
| Property, Plant and Equipment                      | 111,202               | 51,169                | 104,487               | 47,072                |
| Right of use Assets                                | 325,572               | 18,165                | -                     | -                     |
| Intangible Assets                                  | 49,830                | 1,957                 | 58,782                | 2,305                 |
| Deferred Tax Assets                                | 1,000,673             | 9,038                 | 1,280,499             | 24,383                |
| Financial Investments                              | 17,777,410            | 3,424,664             | 14,679,706            | 2,899,425             |
| Investment in Subsidiary                           | 1,150,000             |                       | 1,150,000             | -                     |
| Loans to Life Policyholders                        | 325,307               | -                     | 243,113               | -                     |
| Reinsurance Receivables                            | 144,715               | 500,696               | 75,926                | 339,847               |
| Premium Receivables                                | 9,458                 | 937,192               | 8,046                 | 790,167               |
| Other Assets                                       | 625,499               | 329,478               | 575,154               | 270,915               |
| Insurance Contract - Deferred Expenses             | -                     | 138,622               | -                     | 140,486               |
| Cash and Cash Equivalents                          | 632,712               | 233,131               | 502,561               | 259,310               |
| Total Assets                                       | 22,152,378            | 5,644,112             | 18,678,274            | 4,773,910             |
| Liabilities  |                       |                       |                       |                       |
| Insurance Contract Liabilities - Life Insurance    | 14,464,534            | -                     | 12,261,472            | -                     |
| Insurance Contract Liabilities - General Insurance | -                     | 2,871,416             | -                     | 2,525,095             |
| Employee Defined Benefit Liabilities               | 100,076               | 67,042                | 84,840                | 55,516                |
| Current Tax Liabilities                            | 16,175                | 95,856                | 14,708                | 7,833                 |
| Reinsurance Creditors                              | 125,151               | 415,501               | 116,268               | 253,585               |
| Lease Creditor                                     | 334,832               | 15,257                | -                     | -                     |
| Other Liabilities                                  | 802,565               | 493,105               | 642,470               | 473,307               |
| Bank Overdraft                                     | 31,050                | 99,586                | 42,636                | 80,140                |
| Total Liabilities                                  | 15,874,383            | 4,057,763             | 13,162,394            | 3,395,476             |

# Operating Segment Information - Profitability

|   |                       |                       | _                     |                       |
|---|-----------------------|-----------------------|-----------------------|-----------------------|
|   | Una                   | udited                | Aud                   | dited                 |
| For the Year Ended,   | 31st Dec              | ember 2019            | 31st Decei            | mber 2018             |
|   | Life                  | General               | Life                  | General               |
|   | Insurance<br>Rs. '000 | Insurance<br>Rs. '000 | Insurance<br>Rs. '000 | Insurance<br>Rs. '000 |
| Gross Written Premium   | 5,175,044             | 4,818,686             | 4,420,513             | 4,340,575             |
| Premium Ceded to Reinsurers                                     | (240,974)             | (1,071,907)           | (215,630)             | (843,639)             |
| Net Written Premium   | 4,934,070             | 3,746,779             | 4,204,883             | 3,496,936             |
| Net Change in Reserves for Unearned Premium                     |                       | (156,216)             | -                     | (216,988)             |
| Net Earned Premium  | 4,934,070             | 3,590,563             | 4,204,883             | 3,279,948             |
| Other Revenue   |                       |                       |                       |                       |
| Interest and Dividend Income                                    | 1,949,467             | 358,884               | 1,591,900             | 295,443               |
| Net Realised Gains  | 70,000                | 19,901                | 68,673                | 5,385                 |
| Net Fair Value (Losses)/Gains                                   | (6,370)               | (2,456)               | (18,036)              | 26,518                |
| Fee and Commission Income                                       | 92,215                | 101,239               | 79,465                | 111,051               |
| Other Income  | 2,965                 | 13,231                | 14,627                | 21,403                |
| Total Other Revenue   | 2,108,277             | 490,799               | 1,736,629             | 459,800               |
| Net Income  | 7,042,347             | 4,081,362             | 5,941,512             | 3,739,748             |
| Net Benefits, Claims and Expenses                               |                       |                       |                       |                       |
| Net Insurance Benefits and Claims                               | (1,338,015)           | (2,282,960)           | (1,066,574)           | (2,170,792)           |
| Change in Contract Liabilities - Life Fund                      | (2,173,251)           | -                     | (1,707,149)           | -                     |
| Change in Contract Liability due to Transfer of One-off Surplus | -                     | -                     | 381,156               | -                     |
| Other Operating and Administration Expenses                     | (1,392,073)           | (1,050,708)           | (1,351,799)           | (971,644)             |
| Underwriting and Net Acquisition Cost                           | (959,550)             | (344,496)             | (847,968)             | (289,873)             |
| Finance & Other Insurance Related Costs                         | (72,923)              | (48,372)              | (51,330)              | (24,633)              |
| Total Benefits, Claims and other Expenses                       | (5,935,812)           | (3,726,536)           | (4,643,664)           | (3,456,942)           |
| Profit Before Taxation  | 1,106,535             | 354,826               | 1,297,848             | 282,806               |
| Income Tax (Expense)/Reversal                                   | (279,826)             | (105,262)             | 1,177,367             | (52,711)              |
| Profit for the Year   | 826,709               | 249,564               | 2,475,215             | 230,095               |

### 1 CORPORATE INFORMATION

### a). Reporting Entity

HNB Assurance PLC ("the Company") is a Listed Company incorporated on 23rd August 2001 with limited liability and domiciled in Sri Lanka. The registered office of the Company is situated at No. 479, TB Jayah Mawatha, Colombo 10 and the principal place of business is situated at No. 30, Iceland Business Centre, Sri Uttarananda Mawatha, Colombo 03. The Ordinary Shares of the Company are listed on the Colombo Stock Exchange (CSE).

The Group's controlling entity and ultimate parent undertaking is Hatton National Bank PLC which is a licensed Commercial Bank incorporated in Sri Lanka.

### b). Approval of Financial Statements

The Condensed Consolidated Interim Financial Statements were authorised for issue by the Board of Directors on 13th February 2020.

Figures in these Condensed Consolidated Interim Financial Statements for the year ended 31st December 2019 are provisional and unaudited.

### 2 BASIS OF PREPARATION

These Condensed Consolidated Interim Financial Statements of the Group and Company have been prepared in compliance with Sri Lanka Accounting Standard LKAS 34 - Interim Financial Reporting and comply with the requirements of the Companies Act, No. 7 of 2007 and the Regulation of Insurance Industry Act, No. 43 of 2000.

The same accounting policies and methods of computation as stated in the Audited Financial Statements - 2018 have been followed in preparation of these Condensed Consolidated Interim Financial Statements.

### 2 a) Temporary Exemption for Application of SLFRS 09

SLFRS 9 addresses the accounting for financial instruments and is effective for annual periods beginning on or after 01st January 2018. However, for an insurer that meets the criteria in paragraph 20B of SLFRS 4 (Amended) which provides a temporary exemption that permits, but does not require, the insurer to apply LKAS 39 Financial Instruments: Recognition and Measurement rather than SLFRS 9 for annual periods beginning before 01st January 2022. Having considered the above, since HNB Assurance PLC and HNB General Insurance Limited are predominantly carrying out Insurance activities, both Companies continue to apply LKAS 39 Financial Instruments: Recognition and Measurement rather than SLFRS 9 for the annual periods beginning before 01st January 2022.

Group has not early adopted the new SLFRSs and interpretations issued but not yet effective.

Comparative information has been re-valued/re-classified where necessary, to conform to the current period recognition, measurement and presentations.

### 3 INITIAL APPLICATION OF SLFRS 16 - LEASES

The Group as a lessee has applied SLFRS 16 as initial application with effect from 01st January 2019 using the modified retrospective approach (Cumulative Catchup - Transition Method) and therefore the comparative information has not been restated and continues to be reported under LKAS 17.

At inception of a contract, the Group assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the Group assesses whether:

- the contract involves the use of an identified asset
- the Group has the right to obtain substantially all of the economic benefits from use of the asset throughout the period of use; and
- the Group has the right to direct the use of the asset.

The Group recognises a right-of-use asset and a lease liability at the lease commencement date. The right of use assets of the Group consist of branches premises and vehicles taken on rent which were previously recognised as operating leases under LKAS 17.

### 3.1 Right of use Asset

The right of use asset is initially measured at cost, which comprises the initial amount of the lease liability (present value of future lease payments discounted using Group's incremental borrowing rate) adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred. The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. The movement of Right of use assets of the Group is as follows;

|   |          | Group                              |          |          | Company                            |          |
|---|----------|------------------------------------|----------|----------|------------------------------------|----------|
|   | Property | Unaudited<br>2019<br>Motor Vehicle | Total    | Property | Unaudited<br>2019<br>Motor Vehicle | Total    |
|   | Rs. '000 | Rs. '000                           | Rs. '000 | Rs. '000 | Rs. '000                           | Rs. '000 |
| Cost of Right of use Asset                              |          |                                    |          |          |                                    |          |
| Right of use asset (PV of Future lease payment)         |          |                                    |          |          |                                    |          |
| - on Initial application of SLFRS 16 as at 01st January | 342,898  | 19,206                             | 362,104  | 337,971  | 12,809                             | 350,780  |
| Opening balance of Advance Payments for right of        |          |                                    |          |          |                                    |          |
| - use assets as at 01st January                         | 16,553   | -                                  | 16,553   | 16,553   | -                                  | 16,553   |
| Rent Payable under LKAS 17 as at 01st January           | (8,553)  | -                                  | (8,553)  | (6,554)  | -                                  | (6,554)  |
| Acquisition of Right of use assets during the Year      | 72,634   | 10,161                             | 82,795   | 58,673   | 10,161                             | 68,834   |
| Advances Paid for Right of use asset during the Year    | 30,363   | -                                  | 30,363   | 22,587   | -                                  | 22,587   |
| Disposal of Right of use asset on termination           |          |                                    |          |          |                                    |          |
| - of Lease agreements during the Year                   | (3,093)  | -                                  | (3,093)  | (3,093)  | -                                  | (3,093)  |
|   | 450,802  | 29,367                             | 480,169  | 426,137  | 22,970                             | 449,107  |
| Accumulated Deprecation and Amortisation                |          |                                    |          |          |                                    |          |
| Depreciation of Right of use assets                     | 116,185  | 8,751                              | 124,936  | 107,816  | 6,225                              | 114,041  |
| Amortisation of Rent Payable under LKAS 17              | (3,346)  | -                                  | (3,346)  | (2,384)  | -                                  | (2,384)  |
| Amortisation of Rent Advance for Right of use asset     | 17,935   | -                                  | 17,935   | 14,971   | -                                  | 14,971   |
| Disposal of Depreciation on Right of use asset          | (3,093)  | -                                  | (3,093)  | (3,093)  | -                                  | (3,093)  |
| Closing Balance of Right of use lease asset             | , . ,    |                                    | ,        | ,        |                                    | , , ,    |
| - as at 31st December                                   | 127,681  | 8,751                              | 136,432  | 117,310  | 6,225                              | 123,535  |
| Net Right of use asset as at 31st December              | 323,121  | 20,616                             | 343,737  | 308,827  | 16,745                             | 325,572  |
| •   |          |                                    |          |          |                                    |          |

### 3.2 Lease Liability (Lease Creditor)

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate can not be readily determined, the Group's incremental borrowing rate. Generally, the Group uses the market lending rate of Group's ultimate parent Hatton National Bank PLC as its incremental borrowing rate. The movement of Lease creditor for the year is as follows:

|  |                      | Group  |                   |                      | Company  |                   |
|--|----------------------|--|-------------------|----------------------|--|-------------------|
|  | Property<br>Rs. '000 | Unaudited<br>2019<br>Motor Vehicle<br>Rs. '000 | Total<br>Rs. '000 | Property<br>Rs. '000 | Unaudited<br>2019<br>Motor Vehicle<br>Rs. '000 | Total<br>Rs. '000 |
| Lease Liability (Lease Creditor)                     |                      |  |                   |                      |  |                   |
| Lease Creditor on Initial application of SLFRS 16    |                      |  |                   |                      |  |                   |
| - as at 01st January                                 | 342,898              | 19,206   | 362,104           | 337,971              | 12,809   | 350,780           |
| Additions to lease Creditors during the Year         | 72,634               | 10,161   | 82,795            | 58,673               | 10,161   | 68,834            |
| Interest Expenses of lease Creditors during the year | 50,682               | 3,028  | 53,710            | 49,104               | 2,595  | 51,699            |
| Rentals Paid for lease Creditors during the Year     | (137,487)            | (11,033)                                       | (148,520)         | (128, 266)           | (8,215)  | (136,481)         |
| Lease Creditor as at 31st December                   | 328,727              | 21,362   | 350,089           | 317,482              | 17,350   | 334,832           |
|  |                      |  |                   |                      |  |                   |

### 4 FINANCIAI INVESTMENTS

| THANOIAL INVESTMENTS                                  | Gr                                     | oup                                  | Comp                                   | any                                  |
|---|--|--------------------------------------|--|--------------------------------------|
| As at,  | Unaudited<br>31st Dec 2019<br>Rs. '000 | Audited<br>31st Dec 2018<br>Rs. '000 | Unaudited<br>31st Dec 2019<br>Rs. '000 | Audited<br>31st Dec 2018<br>Rs. '000 |
| Loans and Receivables                                 | 14,830,486                             | 10,709,515                           | 12,065,489                             | 8,728,381                            |
| Available for Sale Financial Assets                   | 6,293,764                              | 6,776,591                            | 5,634,097                              | 5,872,886                            |
| Financial Assets at Fair Value Through Profit or Loss | 77,824                                 | 93,025                               | 77,824                                 | 78,439                               |
| Total Financial Investments                           | 21,202,074                             | 17,579,131                           | 17,777,410                             | 14,679,706                           |

### 5 THE ACCOUNTING POLICY FOR CONSOLIDATION OF SUBSIDIARY

Subsidiaries are all entities (including structured entities) over which the group has control. The group controls an entity when the group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the group. They are deconsolidated from the date that control ceases.

Inter-company transactions, balances and unrealised gains on transactions between group companies and unrealised losses are eliminated. Amounts reported by subsidiary company are adjusted to conform with the Group's accounting policies where necessary.

### 6 LIFE POLICYHOLDERS' AVAILABLE FOR SALE RESERVE FUND

Life Policyholders' Available For Sale Reserve Fund includes the fair value changes recorded in Other Comprehensive Income in respect of Life Insurance related assets.

6 a) Unrealised gains and losses of Available For Sale Financial Assets of Life Insurance are included under Life Policyholders' Available For Sale Reserve Fund in Equity.

### 7 RESTRICTED REGULATORY RESERVE

|  | Grou                                 | p                                    | Comp                                   | any                                  |
|--|--------------------------------------|--------------------------------------|--|--------------------------------------|
|  | Unaudited<br>st Dec 2019<br>Rs. '000 | Audited<br>31st Dec 2018<br>Rs. '000 | Unaudited<br>31st Dec 2019<br>Rs. '000 | Audited<br>31st Dec 2018<br>Rs. '000 |
| Balance at the beginning of the Year                                       | 381,156                              | -                                    | 381,156                                | -                                    |
| Transfer of One-off Surplus from Policyholders' Fund to Shareholders' Fund | . i                                  | 381,156                              | -                                      | 381,156                              |
| Balance at the end of the Year   | 381,156                              | 381,156                              | 381,156                                | 381,156                              |

### 7 a) Nature and Purpose of Reserve

The Insurance Regulatory Commission of Sri Lanka (IRCSL) has issued Direction No. 16 on 20th March 2018 on "Identification and Treatment of One-off Surplus" and has instructed all Life Insurance Companies to comply with the Direction. Based on the Direction, Life Insurance Companies are allowed to transfer One-off surplus attributable to Policyholder Non-Participating Fund to Shareholder Fund. The transfer has been presented as a separate reserve in the Statement of Financial Position as "Restricted Regulatory Reserve" under Equity in accordance with the Direction above. The distribution of One-off Surplus to Shareholders as dividend shall remain restricted until the requirements disclosed in Note 8(c) are met. As required by the said Direction, the Company received the approval for this transfer on 11th May 2018.

### 7 b) Composition of Investments Supporting the Restricted Regulatory Reserve as at 31st December 2019

Based on the Direction issued by IRCSL following Instruments have been marked to support the Restricted Regulatory Reserve of the Company.

| Asset Category | Fair Value         |  |  |
|----------------|--------------------|--|--|
| 0 ,            | /Carrying Value    |  |  |
| As at          | 31st December 2019 |  |  |
|                | (Rs. '000)         |  |  |
| Term Deposits  | 383,260            |  |  |

| 8 | INSURANCE CONTRACT LIABILITIES - LIFE INSURANCE |            | Gro                                    | up                                   | Company                                |                                      |  |
|---|---|------------|--|--------------------------------------|--|--------------------------------------|--|
|   | As at,  |            | Unaudited<br>31st Dec 2019<br>Rs. '000 | Audited<br>31st Dec 2018<br>Rs. '000 | Unaudited<br>31st Dec 2019<br>Rs. '000 | Audited<br>31st Dec 2018<br>Rs. '000 |  |
|   | Life Insurance Fund                             | (Note 8 a) | 14,269,182                             | 12,112,106                           | 14,269,182                             | 12,112,106                           |  |
|   | Claims Outstanding                              |            | 195,352                                | 149,366                              | 195,352                                | 149,366                              |  |
|   | Total Insurance Contract Liabilities            |            | 14,464,534                             | 12,261,472                           | 14,464,534                             | 12,261,472                           |  |

### 8 a) INSURANCE CONTRACT LIABILITIES - LIFE INSURANCE

|  | Gro                                    | oup                                  | Company                                |                                      |
|--|--|--------------------------------------|--|--------------------------------------|
| As at,   | Unaudited<br>31st Dec 2019<br>Rs. '000 | Audited<br>31st Dec 2018<br>Rs. '000 | Unaudited<br>31st Dec 2019<br>Rs. '000 | Audited<br>31st Dec 2018<br>Rs. '000 |
| Life Insurance Fund  |  |                                      |  |                                      |
| Change in Contract Liabilities - Life Fund                                 |  |                                      |  |                                      |
| Balance as at the beginning of the Year                                    | 12,112,106                             | 10,800,821                           | 12,112,106                             | 10,800,821                           |
| Change in Contract Liability due to transfer of One-off Surplus (Note 8 b) |  | (381,156)                            |  | (381,156)                            |
|  | 12,112,106                             | 10,419,665                           | 12,112,106                             | 10,419,665                           |
| Change in Contract Liabilities Life Fund                                   |  |                                      |  |                                      |
| Increase in Life Insurance Fund Before Surplus                             |  |                                      |  |                                      |
| Distribution to Shareholders   | 2,860,667                              | 2,345,049                            | 2,860,667                              | 2,345,049                            |
| Surplus Distributed to Shareholders  | (687,416)                              | (637,900)                            | (687,416)                              | (637,900)                            |
| Increase in Life Insurance Fund  | 2,173,251                              | 1,707,149                            | 2,173,251                              | 1,707,149                            |
| Effect of Taxation on surplus/Bonus transferred to Policyholders           | (16,175)                               | (14,708)                             | (16,175)                               | (14,708)                             |
| Balance as at the end of the Year  | 14,269,182                             | 12,112,106                           | 14,269,182                             | 12,112,106                           |

8 b) As required by the IRCSL, every registered insurer was required to apply Solvency Margin (Risk Based Capital) Rules with effect from 01st January 2016. According to the Risk Based Capital rules, all Insurers are required to value Life Insurance Policy Liabilities as per the Gross Premium Valuation (GPV) method and valuation rules and methodologies stipulated by the IRCSL. The change in the valuation method from NPV to GPV resulted in a release in Life Policyholder Liabilities of the Company as of 01st January 2016.

The IRCSL had directed insurance Companies to maintain this One-off Surplus arising from change in the policy liability valuation within the Long Term Insurance Fund / Insurance Contract Liabilities separately in the name of "Surplus created due to change in valuation method from NPV to GPV" and not to transfer / distribute any part of the surplus until specific instructions are issued in this regard.

# Surplus created due to Change in Valuation Method

| Description   |       | Participating<br>Fund<br>Rs. '000 | Participating<br>Fund<br>Rs. '000 | Total<br>Rs. '000 |
|---|-------|-----------------------------------|-----------------------------------|-------------------|
| Value of Insurance contract liability based on NPV as at 31st December 2015 | а     | 2,988,500                         | 3,856,964                         | 6,845,464         |
| Value of Insurance contract liability based on GPV 31st December 2015       | b     | 3,015,001                         | 3,475,808                         | 6,490,809         |
| Zerorisation of Negative Surplus as per Direction No. 16                    | С     | 26,501                            | -                                 | 26,501            |
| Surplus created due to Change in Valuation Method                           |       |                                   |                                   |                   |
| - One-off Surplus as at 01st January 2016                                   | a-b+c |                                   | 381,156                           | 381,156           |

Subsequently IRCSL, through the Direction No.16 issued on 20th March 2018 on "Directions for identification and treatment of One-off Surplus" Life Insurance Companies were directed to transfer One-off Surplus attributable to Policyholder Non-Participating Fund to Shareholders' Fund in the relevant period. The transfer has been presented as a separate line item in the Income Statement as "Change in contract Liability due to transfer of One-off Surplus" and as a separate reserve in the

Statement of Financial Position as "Restricted Regulatory Reserve" under Equity in accordance with the Direction. As required by the said Direction, the Company received the approval of the IRCSL for this transfer on 11th May 2018.

Further, distribution of One-off Surplus to Shareholders, held as part of the Restricted Regulatory Reserve, is subject to meeting governance requirements stipulated by the IRCSL and can only be released as dividends upon receiving approval from the IRCSL. The One-off surplus in the Shareholder Fund will remain invested in Term Deposits as disclosed in Note No. 7 (b) as per the Direction of IRCSL.

The financial ratios presented in these Consolidated Interim Financial Statements have been determined in accordance with Sri Lanka Accounting Standards. Additionally the Company has voluntarily presented financial ratios without One-off Surplus impact. As per the Direction One-off Surplus in respect of Participating business is to be held within the Participating Fund as part of the unallocated valuation surplus and may only be transferred to the Shareholders' Fund by means of bonus to Policyholders in line with Section 38 of the "Regulation of Insurance Industry, Act No. 43 of 2000".

### 8 c) Effect of Taxation on surplus/Bonus transferred to Policyholders

According to the Section 67 (2) of new Inland Revenue Act No 24 of 2017 which is effective from 01 April 2018, the surplus distributed to a life insurance policyholder who shares the profit of a person engaged in the business of life insurance, as provided in the Regulation of Insurance Industry Act, No. 43 of 2000, shall be deemed as gains and profits of the business and shall be taxed at a concessionary rate of 14% for three years of assessment after the commencement of the Act. This is a special provision introduced by the in the new Inland Revenue Act. As recommended by the Consultant Actuary, the Company declared a bonus of Rs. 115.5 Million (2018 - Rs. 105.1 Million) to Life Insurance policyholders participating in the profits of the Life Insurance business. The Company has charged a tax of Rs. 16.2 Million (2018 - Rs. 14.7 Million) on the said bonus which is payable to the Department of Inland Revenue as of the reporting date.

### 8 d) Distribution of One-off Surplus

The distribution of one-off surplus to shareholders as dividends shall remain restricted until a Company develops appropriate policies and procedures for effective management of its business, as listed below.

- Expense allocation policy setting out basis of allocation of expenses between the Shareholders' Fund and the Policyholders' Fund as well as between different lines of business within the Policyholders' Fund, particularly participating and Non participating.
- Dividend declaration policy for universal life business.
- Bonus policy for the participating business, which should include treatment of One-off Surplus for the purpose of bonus declaration.
- Asset Liability Management policy.
- Policy on internal target Capital Adequacy Ratio.
- Considerations for transfer of funds from Policyholder's Fund to Shareholders' Fund.

These policies should be approved by the Board of Directors of the Company and must also comply with any relevant guidance issued by IRCSL from time to time. Further IRCSL will consider the distribution of One-off Surplus when the RBC rules are revised.

The IRCSL will permit distribution of One-off Surplus subject to yearly distribution caps on a case by case basis.

8 e) Valuation of the Life Insurance Contract Liabilities for the year ended 31st December 2019 was carried out by the Consultant Actuary, Mr. Hassan Scott Odierno, FSA, for and on behalf of M/S Actuarial Partners Consulting Sdn Bhd and have ensured adequate provisions have been made in these Condensed Consolidated Interim Financial Statements in line with the Actuarial Valuation. The Group has recognised a profit of Rs. 687.4 Million for the year ended 31st December 2019 (31st December 2018 - Rs. 637.9 Million) from the Life Insurance Business based on the recommendations made by the Life Insurance Consultant Actuary.

### 8 f) Liability Adequacy Test

A Liability Adequacy Test (LAT) for Life Insurance contract Liability was carried out by Mr. Hassan Scott Odierno, FSA, on behalf of Messers Actuarial Partners Consulting Sdn Bhd, as at 31st December 2019 as required by SLFRS 4 - Insurance Contracts. When performing the LAT, the Company discounts all contractual cash flows and compares this amount with the carrying value of the liability. According to the Consultant Actuary's report, assets are sufficiently adequate as compared to the discounted cash flow reserves and in contrast to the reserves as at 31st December 2019. No additional provision was required against the LAT as at 31st December 2019.

### 9 INSURANCE CONTRACT LIABILITIES - GENERAL INSURANCE

|                                       | Gro                                    | Company                              |  |                                      |
|---------------------------------------|--|--------------------------------------|--|--------------------------------------|
| As at,                                | Unaudited<br>31st Dec 2019<br>Rs. '000 | Audited<br>31st Dec 2018<br>Rs. '000 | Unaudited<br>31st Dec 2019<br>Rs. '000 | Audited<br>31st Dec 2018<br>Rs. '000 |
| Reserves for Net Unearned Premium     | 1,946,972                              | 1,794,696                            |  |                                      |
| Reserves for Title Insurance          | 53,522                                 | 49,582                               |  | -                                    |
| Reserves for Gross Outstanding Claims | 870,922                                | 680,817                              |  | -                                    |
| Total Insurance Contract Liabilities  | 2,871,416                              | 2,525,095                            |  | -                                    |

9 a) Valuation of the IBNR/IBNER was carried by the Consultant Actuary, Mr. Sivaraman Kumar, FIA, for and behalf of NMG Consulting as at 31st December 2019 and have ensured that adequate provisions have been made in these Condensed Consolidated Interim Financial Statements.

### 9 b) Liability Adequacy Test

A Liability Adequacy Test ("LAT") for the General Insurance Contract Liability was carried out by Consultant Actuary, Mr. Sivaraman Kumar, FIA, for and on behalf of NMG Consulting as at 31st December 2019 as required by SLFRS 4 - Insurance Contracts. The valuation is based on internationally accepted actuarial methods and is performed semi-annually. According to the Consultant Actuary's report, HNB General Insurance Ltd adequately satisfies the LAT as at 31st December 2019. No additional provision is required against LAT.

| 10 | GROSS | WRITTEN | PREMIUM |
|----|-------|---------|---------|
|    |       |         |         |

|   | Gr                                     | Group                                  |  | Company                                |  |
|---|--|--|--|--|--|
| For the Year Ended,                       | Unaudited<br>31st Dec 2019<br>Rs. '000 | Audited<br>31st Dec 2018<br>Rs. '000   | Unaudited<br>31st Dec 2019<br>Rs. '000 | Audited<br>31st Dec 2018<br>Rs. '000   |  |
| Life Insurance                            |  |  |  |  |  |
| Individual Policies                       | 5,120,471                              | 4,381,792                              | 5,120,471                              | 4,381,792                              |  |
| Corporate Policies                        | 54,573                                 | 38,721                                 | 54,573                                 | 38,721                                 |  |
| Adjustment for Inter Company Premiums     | (43,056)                               | (29,898)                               | -                                      | -                                      |  |
| Gross Written Premium - Life Insurance    | 5,131,988                              | 4,390,615                              | 5,175,044                              | 4,420,513                              |  |
| General Insurance                         |  |  |  |  |  |
| Fire                                      | 677,562                                | 554,523                                | -                                      | -                                      |  |
| Motor                                     | 3,622,023                              | 3,345,502                              | -                                      | -                                      |  |
| Marine                                    | 57,619                                 | 70,467                                 | -                                      | -                                      |  |
| Miscellaneous                             | 461,482                                | 370,083                                | -                                      | -                                      |  |
| Adjustment for Inter Company Premiums     | (7,917)                                | (6,494)                                |  |  |  |
| Gross Written Premium - General Insurance | 4,810,769                              | 4,334,081                              |  |  |  |
| Total Gross Written Premium               | 9,942,757                              | 8,724,696                              | 5,175,044                              | 4,420,513                              |  |
|   | Gr                                     | oup                                    | Com                                    | pany                                   |  |
| For the Three Months Ended,               | Unaudited<br>31st Dec 2019<br>Rs. '000 | Unaudited<br>31st Dec 2018<br>Rs. '000 | Unaudited<br>31st Dec 2019<br>Rs. '000 | Unaudited<br>31st Dec 2018<br>Rs. '000 |  |
| Life Insurance                            | 1.01 000                               | 110. 000                               | 110. 000                               | 110. 000                               |  |
| Individual Policies                       | 1,468,590                              | 1,166,238                              | 1,468,590                              | 1,166,238                              |  |
| Corporate Policies                        | 13,093                                 | 8,728                                  | 13,093                                 | 8,728                                  |  |
| Adjustment for Inter Company Premiums     | (11,809)                               | (7,496)                                | -                                      | -,                                     |  |
| Gross Written Premium - Life Insurance    | 1,469,874                              | 1,167,470                              | 1,481,683                              | 1,174,966                              |  |
| General Insurance                         |  |  |  |  |  |
| Fire                                      | 164,696                                | 115,896                                |  | -                                      |  |
| Motor                                     | 853,925                                | 793,117                                |  | -                                      |  |
| Marine                                    | 16,291                                 | 13,437                                 | -                                      | _                                      |  |
| Miscellaneous                             | 136,876                                | 100,288                                |  | _                                      |  |
| Adjustment for Inter Company Premiums     | (951)                                  | (1,588)                                | _                                      |  |  |
| Gross Written Premium - General Insurance | 1,170,837                              | 1,021,150                              |  |  |  |
| Total Gross Written Premium               | 2,640,711                              | 2,188,620                              | 1,481,683                              | 1,174,966                              |  |
| 11 INTEREST AND DIVIDEND INCOME           |  |  |  |  |  |
|   |  | roup                                   |  | npany                                  |  |
| For the Year Ended,                       | Unaudited<br>31st Dec 2019<br>Rs. '000 | Audited<br>31st Dec 2018<br>Rs. '000   | Unaudited<br>31st Dec 2019<br>Rs. '000 | Audited<br>31st Dec 2018<br>Rs. '000   |  |
| Interest Income                           | 2,243,284                              | 1,883,053                              | 1,884,977                              | 1,588,206                              |  |
| Dividend Income                           | 5,642                                  | 4,290                                  | 64,490                                 | 3,694                                  |  |
| Total                                     | 2,248,926                              | 1,887,343                              | 1,949,467                              | 1,591,900                              |  |
|   | Gr                                     | Group                                  |  | pany                                   |  |
| For the Three Months Ended,               | Unaudited<br>31st Dec 2019<br>Rs. '000 | Unaudited<br>31st Dec 2018<br>Rs. '000 | Unaudited<br>31st Dec 2019<br>Rs. '000 | Unaudited<br>31st Dec 2018<br>Rs. '000 |  |
| Interest Income                           | 595,533                                | 501,658                                | 499,567                                | 422,876                                |  |
| Dividend Income                           | 387                                    | 696                                    | 59,813                                 | 624                                    |  |
| Total                                     | 595,920                                | 502,354                                | 559,380                                | 423,500                                |  |
|   | 1.4                                    | ,                                      | ,                                      | ,_                                     |  |

# 12 INCOME TAX EXPENSES

|   | Gr                                     | oup                                    | Com                                    | ipany                                  |
|---|--|--|--|--|
| For the Year Ended,   | Unaudited<br>31st Dec 2019<br>Rs. '000 | Audited<br>31st Dec 2018<br>Rs. '000   | Unaudited<br>31st Dec 2019<br>Rs. '000 | Audited<br>31st Dec 2018<br>Rs. '000   |
| Income Tax Charge   | (95,487)                               | (7,833)                                |  | -                                      |
| Over Provision of Income Taxes in respect of Prior Year   | 465                                    | 3,124                                  | -                                      | -                                      |
| Provision for Notional Tax Unutilised   | -                                      | (103, 132)                             | -                                      | (103, 132)                             |
| Deferred Income Tax - Recognised through Profit or Loss   | (288,884)                              | 1,232,497                              | (279,826)                              | 1,280,499                              |
| Withholding tax on inter company dividends  | (9,575)                                | -                                      | -                                      | -                                      |
| Capital Gain Tax for the Year   | (1,182)                                | -                                      | -                                      |  |
| Total Tax charge in Profit or Loss  | (394,663)                              | 1,124,656                              | (279,826)                              | 1,177,367                              |
| Deferred Income Tax - Recognised through Other  |  |  |  |  |
| Comprehensive Income  | (6,286)                                | 8,288                                  | -                                      | -                                      |
| Total Tax charge in Other Comprehensive Income  | (6,286)                                | 8,288                                  |  | -                                      |
|   | Gr                                     | oup                                    | Com                                    | pany                                   |
| For the Three Months Ended,   | Unaudited<br>31st Dec 2019<br>Rs. '000 | Unaudited<br>31st Dec 2018<br>Rs. '000 | Unaudited<br>31st Dec 2019<br>Rs. '000 | Unaudited<br>31st Dec 2018<br>Rs. '000 |
| Income Tax Charge   | (24,358)                               | -                                      | -                                      | -                                      |
| Over Provision of Income Taxes in respect of Prior Year   | 465                                    | 39,414                                 | -                                      | 34,588                                 |
| Provision for Notional Tax Unutilised   | -                                      | (103, 132)                             |  | (103, 132)                             |
| Deferred Income Tax - Recognised through Profit or Loss   | (214,956)                              | 1,262,136                              | (214,564)                              | 1,280,499                              |
| Withholding tax on inter company dividends  | (9,575)                                | -                                      | -                                      | -                                      |
| Capital Gain Tax for the Year   | (1,182)                                | -                                      | -                                      |  |
| Total Tax charge in Profit or Loss  | (249,606)                              | 1,198,418                              | (214,564)                              | 1,211,955                              |
| Deferred Income Tax - Other Comprehensive Income  | 3,161                                  | 4,044                                  | •                                      |  |
| Total Tax charge in Other Comprehensive Income  | 3,161                                  | 4,044                                  | •                                      |  |
| The Company and its subsidiary are liable to pay income tax at the with the provisions of the Inland Revenue Act. | rate of 28% (2018                      | - 28%) of its ta                       | axable profits in                      | n accordance                           |
| 13 PROFIT FOR THE YEAR  |  |  |  |  |
| For the Year Ended,   |  |  | Unaudited<br>31st Dec 2019<br>Rs. '000 | Audited<br>31st Dec 2018<br>Rs. '000   |
| Company -HNB Assurance PLC  |  |  |  |  |
| - Surplus Transferred from Life Policyholder Fund to Shareholder I  | Fund                                   |  | 687,416                                | 637,900                                |
| - Profit from Life Shareholders' Fund   |  |  | 419,119                                | 278,792                                |
| Transfer of One-off Surplus from Life Policyholder Fund to Shareh   | older Fund*                            |  | -                                      | 381,156                                |
| (Reversal)/Origination Deferred Tax Asset*  |  |  | (279.826)                              | 1.177.367                              |

| Company -HNB Assurance PLC  |           |           |
|---|-----------|-----------|
| - Surplus Transferred from Life Policyholder Fund to Shareholder Fund                       | 687,416   | 637,900   |
| - Profit from Life Shareholders' Fund   | 419,119   | 278,792   |
| Transfer of One-off Surplus from Life Policyholder Fund to Shareholder Fund*                | -         | 381,156   |
| (Reversal)/Origination Deferred Tax Asset*  | (279,826) | 1,177,367 |
| Profit for the Year   | 826,709   | 2,475,215 |
| Subsidiary -HNB General Insurance Ltd   |           |           |
| Profit Before Tax   | 354,826   | 282,806   |
| Income Tax and Deferred Tax Expense   | (105,262) | (52,711)  |
| Profit for the Year   | 249,564   | 230,095   |
| Group   | 1,076,273 | 2,705,310 |
| Elimination of Intercompany Dividend  | (69,000)  | -         |
| Realisation of gain upon disposal of Financial Investments at AFS transferred to subsidiary |           |           |
| on account of Company Segregation   | 2,955     |           |
| Profit for the Year - Group   | 1,010,228 | 2,705,310 |
|   |           |           |

\* Profit of the Company for the year ended 31st December 2018 included, a net deferred tax of Rs. 1,177 Million and Rs. 381.1 Million transferred to the Shareholders' Fund as One-off Surplus attributable to Policyholder Non-Participating Fund of the Life Fund as per the Direction No. 16 of the IRCSL, Similar transactions have not been made during the year as shown in the profits for the year ended 31st December 2019.

| For the Three Months Ended,   | Unaudited<br>31st Dec 2019<br>Rs. '000 | Unaudited<br>31st Dec 2018<br>Rs. '000 |
|---|--|--|
| Company -HNB Assurance PLC  |  |  |
| - Surplus Transferred from Life Policyholders' Fund to Shareholders' Fund                   | 687,416                                | 428,128                                |
| - Profit from Life Shareholders' Fund   | 146,769                                | 64,627                                 |
| (Reversal)/Origination Deferred Tax Asset   | (214,564)                              | 1,211,955                              |
| Profit for the Year   | 619,621                                | 1,704,710                              |
| Subsidiary - HNB General Insurance Ltd  |  |  |
| Profit Before Tax   | 82,843                                 | 82,578                                 |
| Income Tax and Deferred Tax Expense   | (25,468)                               | (13,537)                               |
| Profit for the Year   | 57,375                                 | 69,041                                 |
| Group   | 676,996                                | 1,773,751                              |
| Elimination of Intercompany Dividend  | (69,000)                               | -                                      |
| Realisation of gain upon disposal of Financial Investments at AFS transferred to subsidiary |  |  |
| on account of Company Segregation   | 2,955                                  | -                                      |
| Total   | 610,951                                | 1,773,751                              |

### 14 BASIC EARNINGS PER SHARE (EPS)

Basic Earnings Per Share is calculated by dividing the net profit after tax for the year attributable to ordinary shareholders by the weighted average number of ordinary shares outstanding during the Year.

|  | Group                      |                          | Company                    |                          |
|--|----------------------------|--------------------------|----------------------------|--------------------------|
| For the Year Ended,                      | Unaudited<br>31st Dec 2019 | Audited<br>31st Dec 2018 | Unaudited<br>31st Dec 2019 | Audited<br>31st Dec 2018 |
| Profit for the Year (Rs. '000)           | 1,010,228                  | 2,705,310                | 826,709                    | 2,475,215                |
| Weighted average number of shares ('000) | 50,000                     | 50,000                   | 50,000                     | 50,000                   |
| Basic Earnings Per Share (Rs.)           | 20.20                      | 54.11                    | 16.53                      | 49.50                    |

### BASIC EARNINGS PER SHARE - EXCLUDING ONE-OFF SURPLUS (EPS)

|  | Group                      |                          | Company                    |                          |
|--|----------------------------|--------------------------|----------------------------|--------------------------|
| For the Year Ended,                      | Unaudited<br>31st Dec 2019 | Audited<br>31st Dec 2018 | Unaudited<br>31st Dec 2019 | Audited<br>31st Dec 2018 |
| Profit for the Year (Rs. '000)           | 1,010,228                  | 2,324,154                | 826,709                    | 2,094,059                |
| Weighted average number of shares ('000) | 50,000                     | 50,000                   | 50,000                     | 50,000                   |
| Basic Earnings Per Share (Rs.)           | 20.20                      | 46.48                    | 16.53                      | 41.88                    |

### **BASIC EARNINGS PER SHARE (EPS)**

| ` <i>'</i>                               | Group                      |                            | Company                    |                            |
|--|----------------------------|----------------------------|----------------------------|----------------------------|
| For the Three Months Ended,              | Unaudited<br>31st Dec 2019 | Unaudited<br>31st Dec 2018 | Unaudited<br>31st Dec 2019 | Unaudited<br>31st Dec 2018 |
| Profit for the Period (Rs. '000)         | 610,951                    | 1,773,751                  | 619,621                    | 1,704,710                  |
| Weighted average number of shares ('000) | 50,000                     | 50,000                     | 50,000                     | 50,000                     |
| Basic Earnings Per Share (Rs.)           | 12.22                      | 35.48                      | 12.39                      | 34.09                      |

# 15 RELATED PARTY DISCLOSURES

| a) Trai | sactions with | n the Parent an | d Ultimate | Controlling | Party - | Hatton N | Vational | Bank PLC |
|---------|---------------|-----------------|------------|-------------|---------|----------|----------|----------|
|---------|---------------|-----------------|------------|-------------|---------|----------|----------|----------|

| Nature of Transaction  | Nature of Transaction Group |  | Comp                                 | any   |   |
|--|-----------------------------|--|--------------------------------------|---|---|
| For the Year Ended,  |                             | Unaudited<br>31st Dec 2019<br>Rs. '000 | Audited<br>31st Dec 2018<br>Rs. '000 | Unaudited<br>31st Dec 2019<br>Rs. '000  | Audited<br>31st Dec 2018<br>Rs. '000  |
| Insurance Premium  |                             | 77,821                                 | 10,212                               | -   | -   |
| Claims Incurred  |                             | 14,901                                 | 26,045                               | -   | -   |
| Investment Income  |                             | 103,762                                | 76,654                               | 82,689  | 59,025  |
| Administration Expenses  |                             | 323,747                                | 254,443                              | 225,412   | 157,699   |
| Rent and other Expenses  |                             | 11,477                                 | 9,765                                | 7,312   | 6,434   |
| Dividend Paid  |                             | 269,937                                | 179,958                              | 269,937   | 179,958   |
| Nature of Transaction  |                             | Gro                                    | ир                                   | Comp  | any   |
| Balance as at,   |                             | Unaudited<br>31st Dec 2019<br>Rs. '000 | Audited<br>31st Dec 2018<br>Rs. '000 | Unaudited<br>31st Dec 2019<br>Rs. '000  | Audited<br>31st Dec 2018<br>Rs. '000  |
| Investments Balance (Include   | s Deposits and Debentures)  | 558,291                                | 1,009,575                            | 409,023   | 835,802   |
| Cash at Bank Balances  |                             | 369,543                                | 286,459                              | 246,185   | 178,024   |
| Nature of Transaction For the Year Ended,  Insurance Premium Insurance Expenses Claims Received Claims Paid Administrations Expenses Rei Fund Management Fee Profit Commission Expense Dividend Received | mbursement                  |  |                                      | Unaudited 31st Dec 2019 Rs. '000 43,056 7,917 200 4,000 295,925 6,483 15,978 59,425 | Audited<br>31st Dec 2018<br>Rs. '000<br>29,898<br>6,494<br>877<br>-<br>250,752<br>5,447<br>12,423 |
| c) Transactions with / betv  | veen Subsidiary Companies o | of the Ultimate C                      | ontrolling Party                     |   |   |
| Name of the Company  | Nature of Transaction       | Gro                                    |                                      | Comp  | -   |
| For the Year Ended,  |                             | Unaudited<br>31st Dec 2019<br>Rs. '000 | Audited<br>31st Dec 2018<br>Rs. '000 | Unaudited<br>31st Dec 2019<br>Rs. '000  | Audited<br>31st Dec 2018<br>Rs. '000  |
| Sithma Development (Pvt) Ltd   | Insurance Premium           | 13,333                                 | 632                                  | -   |   |
|  | Claims Incurred             | 395                                    | 2,991                                | -   | -   |
| HNB Finance Ltd  | Insurance Premium           | 16,749                                 | 5,757                                | -   | -   |

| For the Year Ended,          |                             | 31st Dec 2019<br>Rs. '000              | 31st Dec 2018<br>Rs. '000            | 31st Dec 2019<br>Rs. '000              | 31st Dec 2018<br>Rs. '000            |
|------------------------------|-----------------------------|--|--------------------------------------|--|--------------------------------------|
| Sithma Development (Pvt) Ltd | Insurance Premium           | 13,333                                 | 632                                  | -                                      | -                                    |
|                              | Claims Incurred             | 395                                    | 2,991                                | -                                      | -                                    |
| HNB Finance Ltd              | Insurance Premium           | 16,749                                 | 5,757                                | -                                      | -                                    |
|                              | Claims Incurred             | 3,533                                  | 1,781                                | -                                      | -                                    |
|                              | Administration Expenses     | 8,887                                  | 6,075                                | 241                                    | 1                                    |
|                              | Interest Income             | 7,556                                  | 7,499                                | 7,556                                  | 7,499                                |
| Name of the Company          | Nature of Transaction       | Gro                                    | up                                   | Comp                                   | any                                  |
| As at,                       |                             | Unaudited<br>31st Dec 2019<br>Rs. '000 | Audited<br>31st Dec 2018<br>Rs. '000 | Unaudited<br>31st Dec 2019<br>Rs. '000 | Audited<br>31st Dec 2018<br>Rs. '000 |
| HNB Finance Ltd              | Investment in Term Deposits | 50,806                                 | 50,681                               | 50,806                                 | 50,681                               |
|                              | Investment in Debentures    | 125,045                                | -                                    | 125,045                                | -                                    |
|                              | Saving Accounts             | 311                                    | -                                    | 311                                    | -                                    |

### d) Transactions with other Related Entities

| Name of the Company            | Nature of Transaction       | Gro                                    | ир                                   | Comp                                   | any                                  |
|--------------------------------|-----------------------------|--|--------------------------------------|--|--------------------------------------|
| For the Year Ended             |                             | Unaudited<br>31st Dec 2019<br>Rs. '000 | Audited<br>31st Dec 2018<br>Rs. '000 | Unaudited<br>31st Dec 2019<br>Rs. '000 | Audited<br>31st Dec 2018<br>Rs. '000 |
| ACUITY Partners (Pvt) Ltd      | Insurance Premium           | 1,112                                  | 910                                  | 272                                    | 274                                  |
|                                | Claims incurred             | 303                                    | 529                                  | -                                      | -                                    |
| ACUITY Stock Brokers (Pvt) Ltd | Insurance Premium           | 647                                    | 784                                  | -                                      | -                                    |
|                                | Claims incurred             | 772                                    | 356                                  | -                                      | -                                    |
| ACUITY Securities Ltd          | Insurance Premium           | 675                                    | 565                                  | -                                      | -                                    |
|                                | Claims incurred             | 460                                    | 223                                  | -                                      | -                                    |
|                                | Investment Income from REPC | 87,174                                 | 70,608                               | 61,867                                 | 49,575                               |
| Name of the Company            | Nature of Transaction       | Gro                                    | ир                                   | Comp                                   | any                                  |
| As at,                         | _                           | Unaudited<br>31st Dec 2019<br>Rs. '000 | Audited<br>31st Dec 2018<br>Rs. '000 | Unaudited<br>31st Dec 2019<br>Rs. '000 | Audited<br>31st Dec 2018<br>Rs. '000 |
| ACUITY Securities Ltd          | Investment In REPO          | 2,072,482                              | 1,078,670                            | 1,349,087                              | 786,115                              |

### e) Transactions with Key Management Personnel/Directors of the Group or its Parent, Hatton National Bank PLC

| Nature of Transaction For the Year Ended, | Unaudited<br>31st Dec 2019<br>Rs. '000 | Audited<br>31st Dec 2018<br>Rs. '000 |
|---|--|--------------------------------------|
| Director Fee                              | 20,015                                 | 18,565                               |
| Short-term and Post employment benefits   | 56,871                                 | 54,865                               |
| Insurance Premium                         | 3,147                                  | 2,402                                |
| Claims Paid including maturities          | 30,584                                 | 3,562                                |

### Appointment to the Board of Directors

Mr. Lintotage Udaya Damien Fernando has been appointed as a Non-Independent, Non-Executive Director to the Board of HNB Assurance PLC and its Subsidiary HNB General Insurance Limited w.e.f. 11th February 2019.

Mr. Stuart Anthony Chapman has been appointed as a Non Independent, Non-Executive Director to the Board of HNB Assurance PLC w.e.f. 11th February 2019.

Mr. Arjuna Varana Abeygunasekara has been appointed as a Non-Independent, Non-Executive Director to the Board of HNB General Insurance Ltd w.e.f. 11th February 2019.

Mr. Malik Sanjaya Wijemanne has been appointed as a Non-Independent, Non-Executive Director to the Board of HNB General Insurance Ltd w.e.f. 11th February 2019.

### **Appointment of Alternate Director**

Mr. Kalum Laksri Wijesooriya was appointed as an Alternate Director to Mr. D.P.N. Rodrigo of the Boards of HNB Assurance PLC and its Subsidiary HNB General Insurance Limited w.e.f. 02nd September 2019.

### Resignation from the Board of Directors

Mr. Sarath Carlyle Ratwatte, a Director of HNB Assurance PLC has tendered his resignation from being a Director of HNB Assurance PLC w.e.f. 06th February 2019.

Mr. Aloysius Gerard Rajive Dissanayake, a Director of HNB Assurance PLC and HNB General Insurance Limited has tendered his resignation from being a Director of HNB Assurance PLC and HNB General Insurance Limited w.e.f. 12th February 2019.

The nature of the related party transactions in the current period was similar to those reported in the Audited Financial Statements – 2018 except for the above changes.

### 16 EVENTS OCCURRING AFTER THE REPORTING DATE

### **Dividend Recommended**

The Board Of Directors has recommended a payment of Rs. 6.00 per share as a final dividend on 13th February 2020 for the year ended 31st December 2019 (2018-interim and final dividend Rs. 7.00 per share) which is subject to the approval of the shareholders at the Annual General Meeting and to be paid on 8th April 2020.

### Appointment of Alternate Director

Mr. Thalpawila Kankanange Don Aruna Prasad Samarasinghe was appointed as a Alternate Director to Mr. L.U.D. Fernando of the Boards of HNB Assurance PLC and its Subsidiary HNB General Insurance Limited w.e.f. 24th January 2020.

### Proposed Changes to Income Tax Rates

As per the notice ( PN/IT/2020-03) issued by Inland Revenue Department on 12th February 2020, "Implementation of proposed changes to the Inland Revenue Act, No. 24 of 2017", the income tax rates applicable to Company and subsidiary will be reduced from 28% to 24% with effect from 1st January 2020. However, the proposed changes are yet to be formally approved by the Parliament. As such the Company has not adjusted its deferred tax asset in the financial statements as at the reporting date. However, once formal amendments are made to the Act, the recorded Deferred Tax Asset and Profit After Tax of the Group will reduce by Rs. 144 Million and the recorded Deferred Tax Asset and Profit After Tax of the Company will reduce by Rs. 143 Million.

### 17 CAPITAL COMMITMENTS

The Group has committed an expense of Rs. 8.98 Million for the purchase of computer software.

As at the end of the financial year, other than the disclosed above no material capital expenditure approved by the Board of Directors and contracted for which no provision has been made in the Condensed Consolidated Interim Financial Statements. (2019 - Nil).

### 18 CONTINGENCIES

a) The Company received an Assessment on Value Added Tax (VAT) on Reinsurance Claims on 26th April 2013 from the IRD in respect of the Year of Assessment 2010/2011 for which the Company filed responses in consultation with our Tax Consultant to IRD and upon the receipt of determination from IRD, the Company made an appeal to the Tax Appeals Commission (TAC) of Sri Lanka. The TAC has granted their final determination confirming the determination made by IRD and dismissed the appeal made by the Company. The Company has filed a case in the Court of Appeal with the consultation of Tax Consultant and Company's Lawyers and the matter was fixed for argument on 04th, 30th and 31st March 2020. As the Company is of the strong view that no additional Tax liabilities are arising due to this assessment and no provision is made in the Financial Statements for the tax in dispute and penalty which amounted to Rs. 21.99 Million.

b) The Company received three Notices of Assessment on VAT and NBT on Financial Services for the taxable periods 01.01.2014 to 31.12.2014, 01.01.2015 to 31.12.2015 and 01.01.2016 to 31.12.2016. The Company has duly appealed for all three assessments as the Company's stance is that, it is in the business of Insurance hence it is not liable for VAT or NBT on FS. Other insurers have also received similar assessments and have appealed against them. The status of each assessment is provided in the table below.
Measurement of Contingent Impact to the Company

Tax in Default Penalty Date of Assessment Status of Assessment (Rs.Mn) Tax Type (Rs.Mn) (Rs.Mn) Taxable Period 2014.01.01-2014.12.31 2018.07.10 Pending decision from IRD VAT 21.06 10.53 31.59 NBT N/A N/A N/A 2015.01.01-2015.12.31 2019.04.08 Pending decision from IRD 17.55 12.98 30.53 VAT **NBT** 2.83 1.41 4.24 2016.01.01-2016.12.31 2019.04.08 Pending decision from IRD VAT 24.86 12.43 37.29 NBT 4.01 6.01 109.66 Total 70.31 39.35

c) The Company has received Income Tax Assessments for Life Insurance Taxation for the years of assessments 2011/2012, 2012/2013, 2013/2014, 2014/2015, 2015/2016 and 2016/2017. In the view of the Company and its Tax Consultants, these Assessments do not conform to the description of requirments stated under the Section 92 of Inland Revenue Act, No. 10 of 2006. Further, these Income Tax Assessments have been common Assessments for all Life Insurance companies in the insurance industry. However, the management, Company's Tax Consultants and the life insurance industry are confident that these assessments will not materialise. Therefore, no additional provision has been made in the Financial Statements.

The Company has duly appealed against these Assessments in consultation with Tax Consultants and the status of each Assessment is provided in the table below.

| Year of<br>Assessment | Date of<br>Assessement/<br>Intimation | Status of<br>Assessement   | Contingent impact to the company   | Total Additional<br>Liability (Rs.<br>Million) |
|-----------------------|---------------------------------------|--|--|--|
| 2011/2012             | 2014.11.20                            | Pending decision from<br>Tax Appeals Commission                    | Brought forward Tax loss of Life Insurance business will be reduced by Rs. 310 Million | -  |
| 2012/2013             | 2015.11.30                            | Pending decision from<br>Tax Appeals Commission                    | Brought forward Tax loss of Life Insurance business will be reduced by Rs. 278 Million | -  |
| 2013/2014             | 2016.05.30                            | Pending decision from<br>Tax Appeals Commission                    | An additional Tax Liability will arise   | 132  |
| 2014/2015             | 2017.05.30                            | Pending decision from<br>Tax Appeals Commission                    | An additional Tax Liability will arise   | 136  |
| 2015/2016             | 2018.05.31                            | Pending decision from<br>Commissioner General of<br>Inland Revenue | An additional Tax Liability will arise   | 164  |
| 2016/2017             | 2019.01.31                            | Pending decision from<br>Commissioner General of<br>Inland Revenue | An additional Tax Liability will arise   | 290  |
|                       |                                       |  | Total  | 722  |

d) The Company has received VAT notices of assessment. The Company has duly appealed against these Assessments in consultation with Tax Consultants on the basis that no proper reasons were communicated as to why the penalty and default notices were raised against the Company. However, we have not received any communication from IRD yet. As such no provision is made in the Financial Statements for the tax in dispute and penalty which amounts to Rs. 1.33 Million. Further, the subsidiary company, HNB General Insurance Limited, has received a tax assessment and penalty amounted to Rs. 8.25 Million on VAT return filed and the subsidiary is in the process of making an appeal to the Commissioner General of Inland Revenue.

# **Share Information**

Top 20 Shareholders

| Na | me of the Shareholder                                     | 31st December 2019 |                    |
|----|---|--------------------|--------------------|
|    |   | Shareholding       | % on Issued Shares |
| 1  | Hatton National Bank PLC A/c No.1                         | 29,993,000         | 59.99%             |
| 2  | Ceylon Guardian Investment Trust PLC A/c No.2             | 1,892,800          | 3.79%              |
| 3  | Mr.S.N.P.Palihena   | 1,500,000          | 3.00%              |
| 4  | Peoples Leasing and Finance PLC/HI Line Trading (Pvt) Ltd | 800,000            | 1.60%              |
| 5  | Mr. P.H.D Waidyatilaka                                    | 549,860            | 1.10%              |
| 6  | Mr. Mohamed Faizer Hashim                                 | 510,000            | 1.02%              |
| 7  | Mrs. Arunthathi Selliah                                   | 500,000            | 1.00%              |
| 8  | Mrs. Abiramipillai Kailasapillai                          | 500,000            | 1.00%              |
| 9  | Arunodhaya Investments (Pvt) Ltd                          | 450,000            | 0.90%              |
| 10 | Arunodhaya Industries (Pvt) Ltd                           | 450,000            | 0.90%              |
| 11 | Arunodhaya (Pvt) Ltd                                      | 450,000            | 0.90%              |
| 12 | Ceylon Investment PLC A/c No. 2                           | 380,561            | 0.76%              |
| 13 | Suktam Holdings (Pvt) Ltd                                 | 279,434            | 0.56%              |
| 14 | Andysel (Pvt) Ltd   | 250,000            | 0.50%              |
| 15 | Corporate Holdings (Pvt) Ltd. A/c No.1                    | 245,103            | 0.49%              |
| 16 | Commercial Bank Of Ceylon Plc/Janashakthi Limited         | 212,334            | 0.42%              |
| 17 | Mr. Vikas Sharda  | 203,000            | 0.41%              |
| 18 | MR. K. Aravinthan   | 200,000            | 0.40%              |
| 19 | Mr. A.A.A Rifkee  | 200,000            | 0.40%              |
| 20 | Dr. S. Selliah  | 200,000            | 0.40%              |
|    |   | 39,766,092         | 79.54%             |

# **Public Shareholding**

31st December 2019

2,643,009,396

Percentage of Shares held by the Public

38.30%

3.389

The Company complies the minimum public Shareholding requirement under option 5 of section 7.13.1 (a) of the Listing Rules.

<sup>\*</sup> Float Adjusted Market Capitalisation (Rs.)

Number of Public Shareholders

<sup>\*</sup> Float Adjusted Market Capitalisation = Market Capitalisation X Public Holding Percentage

# **Share Information (Contd.)**

# **Shareholdings of Directors**

| Name of the Director   | No. of Shares<br>31st December 2019 |
|--|-------------------------------------|
| Mrs. M A R C Cooray  | 18,035                              |
| Mr. J A P M Jayasekara   | 83,057                              |
| Mr. D P N Rodrigo  | 180                                 |
| Mrs. S N Wickramasinghe  | 52,500                              |
| Dr. S Selliah  | 200,000                             |
| Mr. D P Lokuarachchi - (Managing Director/Chief Executive Officer) | Nil                                 |
| Mr. D R Abeysuriya   | 1,000                               |
| Mr. L U D Fernando   | 166                                 |
| Mr. S A Chapman  | Nil                                 |
| Mr. K L Wijesooriya ( Alternate Director to Mr. D.P.N. Rodrigo)    | Nil                                 |

# **Number of Shares**

| No. of shares representing the Stated Capital | 50,000,000 |
|---|------------|
| Class of Share                                | Ordinary   |

Voting Rights One vote per Ordinary Share

| Share Performance  | Rs.    |
|--|--------|
| Net Asset Value Per Share as at 31st December 2019 - Group                           | 134.29 |
| Net Asset Value Per Share as at 31st December 2019 - Company                         | 125.56 |
| Net Asset Value Per Share as at 31st December 2019 without one-off Surplus - Group   | 126.66 |
| Net Asset Value Per Share as at 31st December 2019 without one-off Surplus - Company | 117.94 |
| Highest Price Per Share for the Interim Period                                       | 138.00 |
| Lowest Price Per Share for the Interim Period  | 128.60 |
| Last Traded Price Per Share as at 31st December 2019                                 | 138.00 |