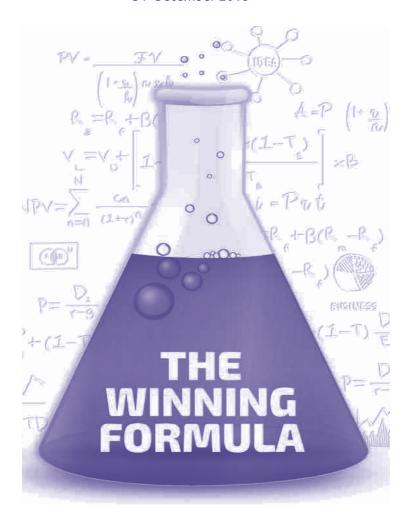


# **HNB Assurance PLC**

# Condensed Consolidated Interim Financial Statements 31<sup>st</sup> December 2018



# **Statement of Financial Position**

|   |        | Group   |   | Con   | npany  |
|---|--------|---|---|---|--|
| As at,  |        | Unaudited<br>31st Dec 2018  | Audited<br>31st Dec 2017                                    | Unaudited<br>31st Dec 2018  | Audited<br>31st Dec 2017   |
|   | Note   | Rs. '000  | Rs. '000  | Rs. '000  | Rs. '000   |
| Assets  |        |   |   |   |  |
| Property, Plant and Equipment   |        | 151,559   | 169,620   | 104,487   | 119,078  |
| Intangible Assets   |        | 61,087  | 57,841  | 58,782  | 57,841   |
| Deferred Tax Assets   | 3      | 1,304,882   | 64,098  | 1,280,499   | -  |
| Financial Investments   | 4      | 17,579,131  | 15,054,910  | 14,679,706  | 12,741,015   |
| Investment in Subsidiary  |        | -   | -   | 1,150,000   | 1,150,000  |
| Loans to Life Policyholders   |        | 243,113   | 162,285   | 243,113   | 162,285  |
| Reinsurance Receivables   |        | 415,773   | 569,778   | 75,926  | 65,010   |
| Premium Receivables   |        | 798,213   | 786,319   | 8,046   | 7,488  |
| Other Assets  |        | 823,101   | 1,036,846   | 575,154   | 764,256  |
| Insurance Contract - Deferred Expenses  |        | 140,486   | 105,287   | -   | -  |
| Cash and Cash Equivalents   |        | 761,871   | 641,950   | 502,561   | 352,307  |
| Total Assets  |        | 22,279,216  | 18,648,934  | 18,678,274  | 15,419,280   |
| Equity and Liabilities Equity Attributable to the Equity Holders of Parent Stated Capital Retained Earnings Available for Sale Reserve Other Reserve Life Policyholders' Available For Sale Reserve Fund Restricted Regulatory Reserve Total Equity | 6<br>7 | 1,171,875<br>4,405,581<br>(8,025)<br>(4,406)<br>(201,867)<br>381,156<br>5,744,314 | 1,171,875<br>2,381,427<br>30,685<br>(10,760)<br>223,272<br> | 1,171,875<br>4,167,660<br>1,451<br>(4,395)<br>(201,867)<br>381,156<br>5,515,880 | 1,171,875<br>2,373,601<br>17,415<br>(9,884)<br>223,272<br>-<br>3,776,279 |
| Liabilities Insurance Contract Liabilities - Life Insurance   | 0      | 40 004 470  | 10.015.050  | 40.004.470  | 40.045.050   |
| Insurance Contract Liabilities - Life Insurance Insurance Contract Liabilities - General Insurance  | 8<br>9 | 12,261,472<br>2,525,095   | 10,915,858  | 12,261,472  | 10,915,858   |
|   | 9      |   | 2,384,906   | 04.040  | 70.075   |
| Employee Defined Benefit Liabilities Current Tax Liabilities  |        | 140,356   | 126,083   | 84,840  | 73,875   |
| Reinsurance Creditors   |        | 22,541  | 34,598  | 14,708<br>116,268   | 00.650   |
|   |        | 369,853   | 353,042   | ,   | 90,650   |
| Other Liabilities   |        | 1,092,809   | 896,288   | 642,470   | 529,862  |
| Bank Overdraft  |        | 122,776   | 141,660   | 42,636  | 32,756   |
| Total Liabilities   |        | 16,534,902  | 14,852,435  | 13,162,394  | 11,643,001   |
| Total Equity and Liabilities  |        | 22,279,216  | 18,648,934  | 18,678,274  | 15,419,280   |

These Condensed Consolidated Interim Financial Statements are in compliance with the requirements of the Companies Act, No. 07 of 2007.

Indika Perera Chief Financial Officer

The Board of Directors is responsible for the preparation and presentation of these Condensed Consolidated Interim Financial Statements. Signed on behalf of the Board;

Rose Cooray

Chairperson

Dr. S. Selliah Director

Colombo, Sri Lanka 11th February 2019

# Statement of Profit or Loss and Other Comprehensive Income

|  |      | G<br>Unaudited   | roup<br>Audited  | Com<br>Unaudited | pany<br>Audited  | Chan   |          |
|--|------|------------------|------------------|------------------|------------------|--------|----------|
| For the Year Ended 31st December,  | Note | 2018<br>Rs. '000 | 2017<br>Rs. '000 | 2018<br>Rs. '000 | 2017<br>Rs. '000 | %<br>% | % ompany |
| Gross Written Premium  | 10   | 8,724,696        | 7,821,468        | 4,420,513        | 3,963,642        | 12     | 12       |
| Premium Ceded to Reinsurers  |      | (1,059,269)      | (1,100,573)      | (215,630)        | (189,093)        | (4)    | 14       |
| Net Written Premium  |      | 7,665,427        | 6,720,895        | 4,204,883        | 3,774,549        | 14     | 11       |
| Net Change in Reserves for Unearned Premium  |      | (216,988)        | (328,818)        | 4,204,000        | 0,114,040        | (34)   |          |
| Net Earned Premium   |      | 7,448,439        | 6,392,077        | 4,204,883        | 3,774,549        | 17     | 11       |
| Other Revenue  |      | .,,              | 0,002,011        | .,20 .,000       | 0,111,010        |        |          |
| Interest and Dividend Income   | 11   | 1,887,343        | 1,693,191        | 1,591,900        | 1,442,073        | 11     | 10       |
| Net Realised Gains   |      | 74,058           | 33,128           | 68,673           | 28,789           | 124    | 139      |
| Net Fair Value Gains/(Losses)  |      | 8,482            | 9,704            | (18,036)         | 7,653            | (13)   | (336)    |
| Fee and Commission Income  |      | 172,646          | 129,099          | 79,465           | 61,494           | 34     | 29       |
| Other Income   |      | 36,030           | 46,735           | 14,627           | 24,958           | (23)   | (41)     |
| Total Other Revenue  |      | 2,178,559        | 1,911,857        | 1,736,629        | 1,564,967        | 14     | 11       |
| Net Income   |      | 9,626,998        | 8,303,934        | 5,941,512        | 5,339,516        | 16     | 11       |
| Net Benefits, Claims and Expenses  |      | 9,020,990        | 0,303,934        | 3,941,312        | 5,559,510        | 10     | - 11     |
| Net Insurance Benefits and Claims  |      | (2.226.400)      | ( 2 202 400)     | (4 OCC E74)      | (E7E EE4)        | 41     | 85       |
|  |      | (3,236,489)      | (2,293,406)      | (1,066,574)      | (575,551)        |        |          |
| Change in Contract Liabilities - Life Fund   | _    | (1,707,149)      | (2,166,427)      | (1,707,149)      | (2,166,427)      | (21)   | (21)     |
| Change in Contract Liability due to Transfer of One-off Surplus                            | 7    | 381,156          | (4.000.004)      | 381,156          | (4.040.700)      | 100    | 100      |
| Other Operating and Administration Expenses  |      | (2,282,481)      | (1,839,031)      | (1,351,799)      | (1,018,783)      | 24     | 33       |
| Underwriting and Net Acquisition Costs   |      | (1,125,418)      | (1,028,872)      | (847,968)        | (822,715)        | 9      | 3        |
| Other Insurance Related Costs  |      | (75,963)         | (49,171)         | (51,330)         | (30,375)         | 54     | 69       |
| Total Benefits, Claims and Other Expenses  |      | (8,046,344)      | (7,376,907)      | (4,643,664)      | (4,613,851)      | 9      | 1        |
| Profit Before Taxation   |      | 1,580,654        | 927,027          | 1,297,848        | 725,665          | 71     | 79       |
| Income Tax Reversal/(Expense)  | 12   | 1,124,656        | (17,275)         | 1,177,367        | -                | 6,610  | 100      |
| Profit for the Year  | 13   | 2,705,310        | 909,752          | 2,475,215        | 725,665          | 197    | 241      |
| Other Comprehensive Income, Net of Related Tax   |      |                  |                  |                  |                  |        |          |
| Items that are or may be reclassified to profit or loss                                    |      |                  |                  |                  |                  |        |          |
| - Net Change in fair value of Available For Sale Financial Assets                          |      | (399,596)        | 489,495          | (373,143)        | 461,179          | (182)  | (181)    |
| - Realised Gains transferred to Income Statement   |      | (72,541)         | (30,485)         | (67,960)         | (27,896)         | 138    | 144      |
| - Net Change in fair value of Available For Sale Financial Assets                          |      |                  |                  |                  |                  |        |          |
| transferred to Life Policyholders' Available For Sale Reserve Fund                         |      | 425,139          | (414,403)        | 425,139          | (414,403)        | 203    | 203      |
| - Related Tax  | 12   | 8,288            | (6,770)          |                  | -                | 222    |          |
| Items that will never be reclassified to profit or loss                                    |      |                  | ,                |                  |                  |        |          |
| Actuarial Gains/(Losses) on Defined Benefit Plans  |      | 6,354            | (12,550)         | 5,489            | (7,998)          | 151    | 169      |
| Total Other Comprehensive Income for the Year, Net of Related Tax                          |      | (32,356)         | 25,287           | (10,475)         | 10,882           | (228)  | (196)    |
| Total Comprehensive Income for the Year  |      | 2,672,954        | 935,039          | 2,464,740        | 736,547          | 186    | 235      |
| Profit Attributable to:  |      |                  | ,                | , , , ,          |                  |        |          |
| Equity Holders of the Parent   |      | 2,705,310        | 909,752          |                  | -                | 197    | _        |
| Total Comprehensive Income Attributable to:  |      | _,. >0,0.0       | - 30,1 02        |                  |                  |        |          |
| Equity Holders of the Parent   |      | 2,672,954        | 935,039          |                  | -                | 186    | _        |
| Basic Earnings Per Share (Rs.)   | 14   | 54.11            | 18.20            | 49.50            | 14.51            | 197    | 241      |
| Basic Earnings Per Share -(xs.)  Basic Earnings Per Share -Excluding One-off Surplus (Rs.) | 14   | 46.48            | 18.20            | 41.88            | 14.51            | 155    | 189      |
| Dasic Lannings i of Ollate "Excluding Otte-off Surplus (1/5.)                              | 14   | 40.40            | 10.20            | ₩1.00            | 16.41            | 133    | 109      |

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| For the Year Ended 31st December 2018,                               | Stated    | Retained  | Available           | Other    | Life                       | Restricted | Total     |
|--|-----------|-----------|---------------------|----------|----------------------------|------------|-----------|
|  | Capital   | Earnings  | for Sale<br>Reserve | Reserve  | Policyholders' AFS Reserve | Regulatory | Equity    |
|  | Rs. '000  | Rs. '000  | Rs. '000            | Rs. '000 | Fund<br>Rs. '000           | Rs. '000   | Rs. '000  |
| Balance as at 01st January 2017                                      | 1,171,875 | 1,721,675 | (7,152)             | 1,790    | (191,131)                  |            | 2,697,057 |
| Total Comprehensive Income for the Year                              |           |           |                     |          |                            |            |           |
| Profit for the Year- Audited   |           | 909,752   |                     |          |                            |            | 909,752   |
| Other Comprehensive Income for the Year, Net of Related Tax          |           |           |                     |          |                            |            |           |
| Net Change in fair value of Available For Sale Financial Assets      |           |           | 452,240             |          |                            |            | 452,240   |
| Net Change in fair value of Available For Sale Financial Assets      |           |           |                     |          |                            |            |           |
| - transferred to Life Policyholders' Available For Sale Reserve Fund |           |           | (414,403)           |          |                            |            | (414,403) |
| Actuarial Losses on Defined Benefit Plans                            |           |           |                     | (12,550) |                            |            | (12,550)  |
| Total Other Comprehensive Income for the Year                        |           |           | 37,837              | (12,550) |                            |            | 25,287    |
| Total Comprehensive Income for the Year                              |           | 909,752   | 37,837              | (12,550) |                            |            | 935,039   |
| Net Change in fair value of Available For Sale Financial Assets      |           |           |                     |          |                            |            |           |
| - transferred from Available For Sale Reserve                        |           |           |                     |          | 414,403                    |            | 414,403   |
| Transactions with owners recorded directly in equity                 |           |           |                     |          |                            |            |           |
| Distributions to owners of the Parent                                |           |           |                     |          |                            |            |           |
| Dividend to equity holders for 2016                                  |           | (250,000) |                     |          |                            |            | (250,000) |
| Audited balance as at 31st December 2017                             | 1,171,875 | 2,381,427 | 30,685              | (10,760) | 223,272                    |            | 3,796,499 |
| Balance as at 01st January 2018                                      | 1,171,875 | 2,381,427 | 30,685              | (10,760) | 223,272                    |            | 3,796,499 |
| Total Comprehensive Income for the Year                              |           |           |                     |          |                            |            |           |
| Profit for the Year - Unaudited                                      |           | 2,324,154 |                     |          |                            | 381,156    | 2,705,310 |
| Other Comprehensive Income for the Year, Net of Related Tax          |           |           |                     |          |                            |            |           |
| Net Change in fair value of Available For Sale Financial Assets      |           |           | (463,849)           |          |                            |            | (463,849) |
| Net Change in fair value of Available For Sale Financial Assets      |           |           |                     |          |                            |            |           |
| - transferred to Life Policyholders' Available For Sale Reserve Fund |           |           | 425,139             |          |                            |            | 425,139   |
| Actuarial Gains on Defined Benefit Plans                             |           |           |                     | 6,354    |                            |            | 6,354     |
| Total Other Comprehensive Income for the Year                        |           |           | (38,710)            | 6,354    |                            |            | (32,356)  |
| Total Comprehensive Income for the Year                              |           | 2,324,154 | (38,710)            | 6,354    |                            | 381,156    | 2,672,954 |
| Net Change in fair value of Available For Sale financial assets      |           |           |                     |          |                            |            |           |
| - transferred from Available For Sale Reserve                        |           |           |                     |          | (425,139)                  |            | (425,139) |
| Transactions with owners recorded directly in equity                 |           |           |                     |          |                            |            |           |
| Distributions to owners of the Parent                                |           |           |                     |          |                            |            |           |
| Dividend paid to equity holders for 2017                             |           | (300,000) |                     |          |                            |            | (300,000) |
| Unaudited balance as at 31st December 2018                           | 1,171,875 | 4,405,581 | (8,025)             | (4,406)  | (201,867)                  | 381,156    | 5,744,314 |
|  |           |           |                     |          |                            |            |           |

Stated Capital represents 50 Million Ordinary Shares as at 31st December 2018 (2017 - 50 Million Ordinary Shares).

# Statement of Changes in Equity - Company

| For the Year Ended 31st December 2018,  | Stated    | Retained   | Available           | Other    | Life                         | Restricted | Total     |
|---|-----------|------------|---------------------|----------|------------------------------|------------|-----------|
|   | Capital   | Earnings   | for Sale<br>Reserve | Reserve  | Policyholders<br>AFS Reserve | Regulatory | Equity    |
|   | Rs. '000  | Rs. '000   | Rs. '000            | Rs. '000 | Fund<br>Rs. '000             | Rs. '000   | Rs. '000  |
| Balance as at 01st January 2017   | 1,171,875 | 1,897,936  | (1,465)             | (1,886)  | (191,131)                    |            | 2,875,329 |
| Total Comprehensive Income for the Year   |           | 706 666    |                     |          |                              |            | 705 665   |
| From the real - Audited<br>Other Commission income for the Veer Not of Beleted Tex                                |           | 000'07/    |                     |          |                              |            | 000'07/   |
| Net Change in fair value of Available For Sale Financial Assets   |           | ٠          | 433.283             | ٠        | •                            | •          | 433.283   |
| Net Change in fair value of Available For Sale Financial Assets   |           |            | 1                   |          |                              |            |           |
| - transferred to Life Policyholders' Available For Sale Reserve Fund  |           |            | (414,403)           |          |                              | •          | (414,403) |
| Actuarial Losses on Defined Benefit Plans   |           |            |                     | (2,998)  |                              |            | (7,998)   |
| Total Other Comprehensive Income for the Year   |           |            | 18,880              | (2,998)  |                              |            | 10,882    |
| Total Comprehensive Income for the Year   |           | 725,665    | 18,880              | (2,998)  |                              |            | 736,547   |
| Net Change in fair value of Available For Sale financial assets   |           |            |                     |          |                              |            |           |
| - transferred from Available For Sale Reserve   |           |            |                     |          | 414,403                      |            | 414,403   |
| Transactions with owners recorded directly in equity  |           |            |                     |          |                              |            |           |
| Distributions to owners of the Company  |           |            |                     |          |                              |            |           |
| Dividend paid to equity holders for 2016  |           | (250,000)  |                     |          |                              |            | (250,000) |
| Audited balance as at 31st December 2017  | 1,171,875 | 2,373,601  | 17,415              | (9,884)  | 223,272                      |            | 3,776,279 |
| Balance as at 01st January 2018   | 1,171,875 | 2,373,601  | 17,415              | (9,884)  | 223,272                      |            | 3,776,279 |
| Total Comprehensive Income for the Year   |           |            |                     |          |                              |            |           |
| Profit for the Year - Unaudited   |           | 2,094,059  |                     |          |                              | 381,156    | 2,475,215 |
| Other Comprehensive Income for the Year, Net of Related Tax   |           |            |                     |          |                              |            |           |
| Net Change in fair value of Available For Sale Financial Assets   |           |            | (441,103)           |          |                              | •          | (441,103) |
| Net Change in fair value of Available For Sale Financial Assets   |           |            |                     |          |                              |            |           |
| - transferred to Life Policyholders' Available For Sale Reserve Fund  |           |            | 425,139             |          |                              | •          | 425,139   |
| Actuarial Gains on Defined Benefit Plans  |           |            |                     | 5,489    |                              |            | 5,489     |
| Total Other Comprehensive Income for the Year   |           |            | (15,964)            | 5,489    |                              |            | (10,475)  |
| Total Comprehensive Income for the Year   |           | 2,094,059  | (15,964)            | 5,489    |                              | 381,156    | 2,464,740 |
| Net Change in fair value of Available For Sale Financial Assets   |           |            |                     |          |                              |            |           |
| - transferred from Available For Sale Reserve   |           |            |                     |          | (425, 139)                   | •          | (425,139) |
| Transactions with owners recorded directly in equity  |           |            |                     |          |                              |            |           |
| Distributions to owners of the Company  |           |            |                     |          |                              |            |           |
| Dividend paid to equity holders for 2017  |           | (300,000)  |                     |          |                              | •          | (300,000) |
| Unaudited balance as at 31st December 2018  | 1,171,875 | 4 ,167,660 | 1,451               | (4,395)  | (201,867)                    | 381,156    | 5,515,880 |
| Stated Canital represents 50 Million Ordinary Shares as at 31st December 2018 (2017 - 50 Million Ordinary Shares) |           |            |                     |          |                              |            |           |

Stated Capital represents 50 Million Ordinary Shares as at 31st December 2018 (2017 - 50 Million Ordinary Shares).

| Statement of  | Cas   | h Flow               | S                    |                      |             |
|---|-------|----------------------|----------------------|----------------------|-------------|
|   |       | Gr                   | oup                  |                      | npany       |
| For the Very Forded Oded Beauty has   |       | Unaudited            | Audited              | Unaudited            | Audited     |
| For the Year Ended 31st December ,  | Note  | 2018                 | 2017                 | 2018                 | 2017        |
| Cash Flow From Operating Activities   | 14016 | Rs. '000             | Rs. '000             | Rs. '000             | Rs. '000    |
| Profit Before Taxation  |       | 1,580,654            | 927,027              | 1,297,848            | 725,665     |
| Adjustments for:  |       | .,,                  | ,                    | ,,,                  | .==,        |
| Interest Income   | 11    | (1,883,053)          | (1,684,689)          | (1,588,206)          | (1,435,151) |
| Dividend Income   | 11    | (4,290)              | (8,502)              | (3,694)              | (6,922)     |
| Amortisation of Intangible Assets   |       | 19,685               | 18,937               | 19,540               | 18,937      |
| Depreciation of Property Plant and Equipments   |       | 49,285               | 51,770               | 34,533               | 36,142      |
| Provision for Employee Benefits   |       | 33,928               | 30,540               | 20,023               | 18,028      |
| Net Realised Gains  |       | (74,058)             | (33,128)             | (68,673)             | (28,789)    |
| Net Fair Value Losses/(Gains)   |       | (8,482)              | (9,704)              | 18,036               | (7,653)     |
| Gains on Sale of Property, Plant and Equipment  |       | (178)                | (5,584)              | (171)                | (5,934)     |
|   |       | (286,509)            | (713,333)            | (270,764)            | (685,677)   |
| Net Change in Operating Assets  | A     | 132,856              | (548,793)            | (5,350)              | (241,501)   |
| Net Change in Operating Liabilities   | В     | 1,706,125            | 2,796,294            | 1,498,548            | 2,262,645   |
| Cash Flows from Operating Activities  |       | 1,552,472            | 1,534,168            | 1,222,434            | 1,335,467   |
| Gratuity Paid   |       | (13,301)             | (7,440)              | (4,618)              | (3,397)     |
| Economic Service Charges (ESC) Paid   |       | (20,120)             | (16,919)             | (4,010)              | (0,001)     |
| Net Cash Generated from Operating Activities  |       | 1,519,051            | 1,509,809            | 1,217,816            | 1,332,070   |
| . •   |       |                      |                      |                      |             |
| Cash Flows from Investing Activities  |       |                      |                      |                      |             |
| Net Acquisition of Investment Securities  |       | (2,900,729)          | (2,767,527)          | (2,331,810)          | (2,425,152) |
| Interest Received   |       | 1,869,967            | 1,443,722            | 1,590,860            | 1,231,609   |
| Dividend Received   |       | 4,493                | 9,100                | 3,760                | 7,483       |
| Acquisition of Intangible Assets  |       | (22,931)             | (15,896)             | (20,481)             | (15,896)    |
| Acquisition of Property, Plant and Equipment  |       | (34,459)             | (64,943)             | (22,113)             | (46,196)    |
| Proceeds from the Sale of Property, Plant and Equipment   |       | 3,413                | 10,498               | 2,342                | 9,061       |
| Net Cash Used in Investing Activities   |       | (1,080,246)          | (1,385,046)          | (777,442)            | (1,239,091) |
| Cash Flows from Financing Activities  |       |                      |                      |                      |             |
| Dividend Paid   |       | (300,000)            | (250,000)            | (300,000)            | (250,000)   |
| Net Cash Used in Financing Activities   |       | (300,000)            | (250,000)            | (300,000)            | (250,000)   |
|   |       |                      |                      |                      |             |
| Net Increase/(Decrease) in Cash and Cash Equivalents  |       | 138,805              | (125,237)            | 140,374              | (157,021)   |
| Cash and Cash Equivalents at the beginning of the Year  |       | 500,290              | 625,527              | 319,551              | 476,572     |
| Cash and Cash Equivalents at the end of the Year  |       | 639,095              | 500,290              | 459,925              | 319,551     |
| Notes to the Cash Flow Statement  |       |                      |                      |                      |             |
| A. Change in Operating Assets   |       |                      |                      |                      |             |
| Increase in Deferred Expenses   |       | (35,199)             | (30,336)             |                      | _           |
| Increase in Loans to Life Policyholders   |       | (80,828)             | (41,844)             | (80,828)             | (41,844)    |
| Decrease/(Increase) in Reinsurance Receivables  |       | 154,005              | (75,052)             | (10,916)             | (10,196)    |
| Increase in Premium Receivables   |       | (11,894)             | (163,025)            | (558)                | (683)       |
| Increase in Other Assets  |       | 106,772              | (238,536)            | 86,952               | (188,778)   |
| Net Change in Operating Assets  |       | 132,856              | (548,793)            | (5,350)              | (241,501)   |
|   |       |                      |                      |                      |             |
| B. Change in Operating Liabilities  |       | 400 000              | 00.000               | 440.000              | 40.000      |
| Increase in Other Liabilities   |       | 188,803              | 99,806               | 112,608<br>1,360,322 | 43,388      |
| Increase in Insurance Contract Liabilities (before tax) - Life Insurance Increase in Insurance Contract Liabilities - General Insurance |       | 1,360,322<br>140,189 | 2,168,002<br>463,339 | 1,300,322            | 2,168,002   |
| Increase in Reinsurance Creditors   |       | 16,811               | 65,147               | 25,618               | 51,255      |
| Net Change in Operating Liabilities   |       | 1,706,125            | 2,796,294            | 1,498,548            | 2,262,645   |
| ogo in operating Education  |       | 1,100,120            | 2,100,204            | 1,400,040            | 2,202,040   |

# Statement of Profit or Loss and Other Comprehensive Income

|   |      |                  | roup             | Com              | npany            | Ch     | ange    |
|---|------|------------------|------------------|------------------|------------------|--------|---------|
|   |      | Unaudited        | Unaudited        | Unaudited        | Unaudited        | Group  | Company |
| For the Three months ended 31st December,                       | Note | 2018<br>Rs. '000 | 2017<br>Rs. '000 | 2018<br>Rs. '000 | 2017<br>Rs. '000 | %      | %       |
| Gross Written Premium   | 10   | 2,188,636        | 2,015,842        | 1,174,966        | 1,044,747        | 9      | 12      |
| Premium Ceded to Reinsurers                                     |      | (271,482)        | (315,094)        | (57,411)         | (50,959)         | (14)   | 13      |
| Net Written Premium   |      | 1,917,154        | 1,700,748        | 1,117,555        | 993,788          | 13     | 12      |
| Net Change in Reserves for Unearned Premium                     |      | 47,288           | 4,232            |                  | -                | 1,017  | -       |
| Net Earned Premium  |      | 1,964,442        | 1,704,980        | 1,117,555        | 993,788          | 15     | 12      |
| Other Revenue   |      |                  |                  |                  |                  |        |         |
| Interest and Dividend Income                                    | 11   | 502,354          | 527,305          | 423,500          | 459,499          | (5)    | (8)     |
| Net Realised Gains  |      | 9,533            | 16,505           | 9,533            | 16,173           | (42)   | (41)    |
| Net Fair Value Gains/(Losses)                                   |      | 18,720           | (4,619)          | 3,444            | (4,544)          | 505    | 176     |
| Fee and Commission Income                                       |      | 59,690           | 12,783           | 15,297           | 10,956           | 367    | 40      |
| Other Income  |      | 10,987           | 15,282           | 3,534            | 6,147            | (28)   | (43)    |
| Total Other Revenue   |      | 601,284          | 567,256          | 455,308          | 488,231          | 6      | (7)     |
| Net Income  |      | 2,565,726        | 2,272,236        | 1,572,863        | 1,482,019        | 13     | 6       |
| Net Benefits, Claims and Expenses                               |      |                  |                  |                  |                  |        |         |
| Net Insurance Benefits and Claims                               |      | (848,939)        | (630,415)        | (270,101)        | (171,719)        | 35     | 57      |
| Change in Contract Liabilities - Life Fund                      |      | (51,595)         | (242,587)        | (51,595)         | (242,587)        | (79)   | (79)    |
| Other Operating and Administration Expenses                     |      | (767,142)        | (490,635)        | (515,200)        | (276,335)        | 56     | 86      |
| Underwriting and Net Acquisition Costs                          |      | (290,821)        | (276,790)        | (219,112)        | (215,586)        | 5      | 2       |
| Other Insurance Related Costs                                   |      | (31,896)         | (11,477)         | (24,100)         | (6,956)          | 178    | 246     |
| Total Benefits, Claims and Other Expenses                       |      | (1,990,393)      | (1,651,904)      | (1,080,108)      | (913,183)        | 20     | 18      |
| Profit Before Taxation  |      | 575,333          | 620,332          | 492,755          | 568,836          | (7)    | (13)    |
| Income Tax Reversal   | 12   | 1,198,418        | 7,501            | 1,211,955        | -                | 15,877 | 100     |
| Profit for the Period   | 12   | 1,773,751        | 627,833          | 1,704,710        | 568,836          | 183    | 200     |
| Other Comprehensive Income, Net of Related Tax                  |      |                  |                  |                  |                  |        |         |
| Items that are or may be reclassified to profit or loss         |      |                  |                  |                  |                  |        |         |
| Net Change in Fair Value of Available For Sale Financial Ass    | ets  | (214,521)        | 27,309           | (200,133)        | 26,581           | (886)  | (853)   |
| - Realised Gains transferred to Income Statement                | 010  | (9,534)          | (15,274)         | (9,534)          | (15,238)         | (38)   | (37)    |
| - Net Change in Fair Value of Available For Sale Financial Ass  | ets  | (0,00.)          | (10,211)         | (0,00.)          | (10,200)         | (00)   | (0.)    |
| transferred to Life Policyholder's Available For Sale Reserve F |      | 205,075          | (16,377)         | 205,075          | (16,377)         | 1,352  | 1,352   |
| - Related Tax   | 12   | 4,044            | (13,253)         | ,                | -                | 131    | -,      |
| Items that will never be classified to profit or loss           |      | -,               | (,=)             |                  |                  |        |         |
| Actuarial Gains/(Losses) on Defined Benefit Plans               |      | 8,598            | (12,550)         | 7,733            | (7,998)          | 169    | 197     |
| Total Other Comprehensive Income for the Period, Net of Related | Tax  | (6,338)          | (30,145)         | 3,141            | (13,032)         | (79)   | 124     |
| Total Comprehensive Income for the Period                       |      | 1,767,413        | 597,688          | 1,707,851        | 555,804          | 196    | 207     |
| Profit Attributable to:   |      |                  |                  |                  |                  |        |         |
| Equity Holders of the Parent                                    |      | 1,773,751        | 627,833          |                  | -                | 183    | -       |
| Total Comprehensive Income Attributable to:                     |      |                  | ,                |                  |                  |        |         |
| Equity Holders of the Parent                                    |      | 1,767,413        | 597,688          |                  | -                | 196    | -       |
| Basic Earnings Per Share (Rs.)                                  | 14   | 35.48            | 12.56            | 34.09            | 11.38            | 183    | 200     |
| ·   |      |                  |                  |                  |                  |        |         |

# Operating Segment Information - Assets and Liabilities

|  | Unau                          | udited                           | Audited                       |                                  |  |  |
|--|-------------------------------|----------------------------------|-------------------------------|----------------------------------|--|--|
| As at,   | 31st Decem                    | ber 2018                         | 31st Dece                     | mber 2017                        |  |  |
|  | Life<br>Insurance<br>Rs. '000 | General<br>Insurance<br>Rs. '000 | Life<br>Insurance<br>Rs. '000 | General<br>Insurance<br>Rs. '000 |  |  |
| Assets   |                               |                                  |                               |                                  |  |  |
| Property, Plant and Equipment                      | 104,487                       | 47,072                           | 119,078                       | 50,542                           |  |  |
| Intangible Assets                                  | 58,782                        | 2,305                            | 57,841                        | -                                |  |  |
| Deferred Tax Assets                                | 1,280,499                     | 24,383                           | -                             | 64,098                           |  |  |
| Financial Investments                              | 14,679,706                    | 2,899,425                        | 12,741,015                    | 2,313,895                        |  |  |
| Investment in subsidiary                           | 1,150,000                     | -                                | 1,150,000                     | -                                |  |  |
| Loans to Life Policyholders                        | 243,113                       | -                                | 162,285                       | -                                |  |  |
| Reinsurance Receivables                            | 75,926                        | 339,847                          | 65,010                        | 504,768                          |  |  |
| Premium Receivables                                | 8,046                         | 790,167                          | 7,488                         | 778,831                          |  |  |
| Other Assets                                       | 575,154                       | 270,915                          | 764,256                       | 278,711                          |  |  |
| Insurance Contract - Deferred Expenses             | -                             | 140,486                          | -                             | 105,287                          |  |  |
| Cash and Cash Equivalents                          | 502,561                       | 259,310                          | 352,307                       | 289,643                          |  |  |
| Total Assets                                       | 18,678,274                    | 4,773,910                        | 15,419,280                    | 4,385,775                        |  |  |
| Liabilities  |                               |                                  |                               |                                  |  |  |
| Insurance Contract Liabilities - Life Insurance    | 12,261,472                    |                                  | 10,915,858                    | -                                |  |  |
| Insurance Contract Liabilities - General Insurance | -                             | 2,525,095                        | -                             | 2,384,906                        |  |  |
| Employee Defined Benefit Liabilities               | 84,840                        | 55,516                           | 73,875                        | 52,208                           |  |  |
| Current Tax Liabilities                            | 14,708                        | 7,833                            | -                             | 34,598                           |  |  |
| Reinsurance Creditors                              | 116,268                       | 253,585                          | 90,650                        | 262,392                          |  |  |
| Other Liabilities                                  | 642,470                       | 473,307                          | 529,862                       | 372,547                          |  |  |
| Bank Overdraft                                     | 42,636                        | 80,140                           | 32,756                        | 108,904                          |  |  |
| Total Liabilities                                  | 13,162,394                    | 3,395,476                        | 11,643,001                    | 3,215,555                        |  |  |

# Operating Segment Information - Profitability

|   | Una                   | udited                | Audited               |                       |  |
|---|-----------------------|-----------------------|-----------------------|-----------------------|--|
| For the Year Ended,   | 31st Dece             | ember 2018            | 31st Dece             | mber 2017             |  |
|   | Life                  | General               | Life                  | General               |  |
|   | Insurance<br>Rs. '000 | Insurance<br>Rs. '000 | Insurance<br>Rs. '000 | Insurance<br>Rs. '000 |  |
| Gross Written Premium   | 4 ,420,513            | 4,340,575             | 3,963,642             | 3,906,503             |  |
| Premium Ceded to Reinsurers                                     | (215,630)             | (843,639)             | (189,093)             | (911,480)             |  |
| Net Written Premium   | 4,204,883             | 3,496,936             | 3,774,549             | 2,995,023             |  |
| Net Change in Reserves for Unearned Premium                     |                       | (216,988)             | -                     | (328,818              |  |
| Net Earned Premium  | 4,204,883             | 3,279,948             | 3,774,549             | 2,666,205             |  |
| Other Revenue   |                       |                       |                       |                       |  |
| Interest and Dividend Income                                    | 1,591,900             | 295,443               | 1,442,073             | 251,118               |  |
| Net Realised Gains  | 68,673                | 5,385                 | 28,789                | 4,339                 |  |
| Net Fair Value (Losses)/Gains                                   | (18,036)              | 26,518                | 7,653                 | 2,051                 |  |
| Fees and Commission Income                                      | 79,465                | 111,051               | 61,494                | 80,889                |  |
| Other Income  | 14,627                | 21,403                | 24,958                | 21,777                |  |
| Total Other Revenue   | 1,736,629             | 459,800               | 1,564,967             | 360,174               |  |
| Net Income  | 5,941,512             | 3,739,748             | 5,339,516             | 3,026,379             |  |
| Net Benefits, Claims and Expenses                               |                       |                       |                       |                       |  |
| Net Insurance Benefits and Claims                               | (1,066,574)           | (2,170,792)           | (575,551)             | (1,718,847)           |  |
| Change in Contract Liabilities - Life Fund                      | (1,707,149)           | -                     | (2,166,427)           |                       |  |
| Change in Contract Liability due to Transfer of One-off Surplus | 381,156               | -                     | -                     |                       |  |
| Other Operating and Administration Expenses                     | (1,351,799)           | (971,644)             | (1,018,783)           | (872,476)             |  |
| Underwriting and Net Acquisition Cost                           | (847,968)             | (289,873)             | (822,715)             | (214,898)             |  |
| Other Insurance Related Cost                                    | (51,330)              | (24,633)              | (30,375)              | (18,796)              |  |
| Total Benefits, Claims and other Expenses                       | (4,643,664)           | (3,456,942)           | (4,613,851)           | (2,825,017)           |  |
| Profit Before Taxation  | 1,297,848             | 282,806               | 725,665               | 201,362               |  |
| Income Tax Reversal/(Expense)                                   | 1,177,367             | (52,711)              | -                     | (17,275)              |  |
| Profit for the Year   | 2,475,215             | 230,095               | 725,665               | 184,087               |  |

### 1 CORPORATE INFORMATION

### a). Reporting Entity

HNB Assurance PLC ("the Company") is a Listed Company incorporated on 23rd August 2001 with limited liability and domiciled in Sri Lanka. The registered office of the Company is situated at No. 479, TB Jayah Mawatha, Colombo 10 and the principal place of business is situated at No. 30, Iceland Business Centre, Sri Uttarananda Mawatha, Colombo 03. The Ordinary Shares of the Company are listed on the Colombo Stock Exchange (CSE). The Group's controlling entity and ultimate parent undertaking is Hatton National Bank PLC which is a licensed Commercial Bank incorporated in Sri Lanka.

### b). Approval of Financial Statements

The Condensed Consolidated Interim Financial Statements were authorised for issue by the Board of Directors on 11th February 2019.

Figures in these Condensed Consolidated Interim Financial Statements for the year ended 31st December 2018 are provisional and unaudited.

### 2 BASIS OF PREPARATION

These Condensed Consolidated Interim Financial Statements of the Group and Company have been prepared in compliance with Sri Lanka Accounting Standard LKAS 34 - Interim Financial Reporting and comply with the requirements of the Companies Act, No. 7 of 2007 and the Regulation of Insurance Industry Act, No. 43 of 2000.

The same accounting policies and methods of computation as stated in the Audited Financial Statements - 2017 have been followed in preparation of these Condensed Consolidated Interim Financial Statements.

### Temporary Exemption for Application of SLFRS 09

SLFRS 9 addresses the accounting for financial instruments and is effective for annual periods beginning on or after 01st January 2018. However, for an insurer that meets the criteria in paragraph 20B of SLFRS 4 (Amended) provides a temporary exemption that permits, but does not require, the insurer to apply LKAS 39 Financial Instruments: Recognition and Measurement rather than SLFRS 9 for annual periods beginning before 01st January 2022.

Having considered the above, since HNB Assurance PLC and HNB General Insurance Limited are predominantly carrying out Insurance activities, both Companies continue to apply LKAS 39 Financial Instruments: Recognition and Measurement rather than SLFRS 9 for the annual periods beginning before 01st January 2022.

Group has not early adopted the new SLFRSs and interpretations issued but not yet effective.

Comparative information has been re-valued/re-classified where necessary, to conform to the current period recognition, measurement and presentations.

| 3 DEFERRED TAX ASSETS   | _           | Group                         |                             | Compan                        | у                           |
|---|-------------|-------------------------------|-----------------------------|-------------------------------|-----------------------------|
| As at,  |             | Unaudited<br>2018<br>Rs. '000 | Audited<br>2017<br>Rs. '000 | Unaudited<br>2018<br>Rs. '000 | Audited<br>2017<br>Rs. '000 |
| Deferred Tax Asset as at 01st January                                 | (A)         | 64,098                        | 52,922                      |                               | -                           |
| Origination/(Reversal) of Deferred Tax Assets during the year         |             |                               |                             |                               |                             |
| - For Losses Brought Forward In Life Insurance Business as at 01s     | st January, | 1,406,792                     | -                           | 1,406,792                     | -                           |
| - For Losses Incurred during the year In Life Insurance Business for  | or the      |                               |                             |                               |                             |
| 3 months ended 31st March,  |             | 47,798                        | -                           | 47,798                        | -                           |
| - For Losses and other temporary differences (Net) in the business    | of          |                               |                             |                               |                             |
| General Insurance for the year ended 31st December,                   |             | 9,007                         | 11,176                      | -                             | -                           |
| Reversal of Deferred Tax Asset on Utilisation brought forward tax los | ses         |                               |                             |                               |                             |
| against taxable Income for the year ended 31st December,              |             | (222,813)                     | -                           | (174,091)                     | -                           |
| Total Movement in Deferred Tax asset for the year ended 31st D        | ecember (B) | 1,240,784                     | 11,176                      | 1,280,499                     | -                           |
| Net Deferred Tax Assets as at 31st December                           | (A+B)       | 1,304,882                     | 64,098                      | 1,280,499                     | -                           |
|   |             |                               |                             |                               |                             |

| 3.1 | Movement in Deferred Tax asset recorded as follows;                 |         | Group                         |                             | Company                       |                             |
|-----|---|---------|-------------------------------|-----------------------------|-------------------------------|-----------------------------|
|     | For the Year Ended 31st December,                                   |         | Unaudited<br>2018<br>Rs. '000 | Audited<br>2017<br>Rs. '000 | Unaudited<br>2018<br>Rs. '000 | Audited<br>2017<br>Rs. '000 |
|     | Deferred Income Tax - Recognised through Profit or Loss             | Note 12 | 1,232,497                     | 17,946                      | 1,280,499                     | -                           |
|     | Deferred Income Tax - Recognised through Other Comprehensive Income | Note 12 | 8,288                         | (6,770)                     | -                             | -                           |
|     | Total Movement in Deferred Tax asset for the year ended 31st Decemb | er      | 1,240,785                     | 11,176                      | 1,280,499                     | -                           |

According to Section 67 of new Inland Revenue Act No. 24 of 2017 which is effective from 01st April 2018, the Company incurred a taxable income. The new Act allows companies to deduct 100% of taxable income against the tax losses incurred whereas in the previous Act It was limited to 35% of the total statutory income. As at 31st March 2018, Life Insurance business had a cumulative tax loss of Rs. 5,194 Million incurred as per Section 92 Inland Revenue Act No. 10 of 2006, out . which Rs. 170 Million was incurred for the three months period from 01st January 2018 to 31st March 2018 while the balance Rs. 5,024 Million was in account of tax losses brought forward from previous years . According to the transitional provisions of new Act, brought forward tax losses can be claimed against taxable income for a period of 6 years with effect from 01st April 2018. The Company made an assessment of future taxable profits and identified that total tax losses can be claimed within the period specified in the transitional provisions. Accordingly a Deferred Tax Asset of Rs. 1,454.5 Million was recognised during the year of which Rs. 174.09 Million was utilised for the taxable income of Rs. 621.75 Million generated for the nine months commencing from 01st April 2018 to 31st December 2018 as per the Inland Revenue Act No. 24 of 2017.

The Subsidiary Company, HNB General Insurance Limited also recorded a Deferred Tax Asset amounted to Rs 24.4 Million for net temporary difference out of this Rs. 10.09 Million was recognised on losses made in 2015 and balance Rs. 14.31 Million recognised on other temporary differences.

The Group does not have unrecognised Deferred Tax Asset as at reporting date.

### 4 FINANCIAL INVESTMENTS

|   | Gre           | Group         |               | any           |
|---|---------------|---------------|---------------|---------------|
|   | Unaudited     | Audited       | Unaudited     | Audited       |
| As at.  | 31st Dec 2018 | 31st Dec 2017 | 31st Dec 2018 | 31st Dec 2017 |
|   | Rs. '000      | Rs. '000      | Rs. '000      | Rs. '000      |
| Held to Maturity Financial Assets                     | -             | 180,460       | -             | 180,460       |
| Loans and Receivables                                 | 10,709,515    | 8,417,430     | 8,728,381     | 6,789,740     |
| Available for Sale Financial Assets                   | 6,776,591     | 6,326,735     | 5,872,886     | 5,659,291     |
| Financial Assets at Fair Value Through Profit or Loss | 93,025        | 130,285       | 78,439        | 111,524       |
| Total Financial Investments                           | 17,579,131    | 15,054,910    | 14,679,706    | 12,741,015    |

### 5 THE ACCOUNTING POLICY FOR CONSOLIDATION OF SUBSIDIARY

Subsidiaries are all entities (including structured entities) over which the group has control. The group controls an entity when the group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the group. They are deconsolidated from the date that control ceases. Inter-company transactions, balances and unrealised gains on transactions between group companies and unrealised losses are eliminated. Amounts reported by Subsidiary company are adjusted to conform with the Group's accounting policies where necessary.

### 6 LIFE POLICYHOLDERS' AVAILABLE FOR SALE RESERVE FUND

Life Policyholders' Available For Sale Reserve Fund includes the fair value changes recorded in Other Comprehensive Income in respect of Life Insurance related assets.

6 a) Unrealized gains and losses of Available For Sale financial assets of Life Insurance are included under Life Policyholders' Available For Sale Reserve Fund in Equity.

### 7 RESTRICTED REGULATORY RESERVE

|  | Grou                                   | p                                    | Company                                |                                      |  |
|--|--|--------------------------------------|--|--------------------------------------|--|
|  | Unaudited<br>31st Dec 2018<br>Rs. '000 | Audited<br>31st Dec 2017<br>Rs. '000 | Unaudited<br>31st Dec 2018<br>Rs. '000 | Audited<br>31st Dec 2017<br>Rs. '000 |  |
| Balance at the beginning of the Year                                     |  | -                                    | -                                      | -                                    |  |
| Transfer of One-off Surplus from Policyholders' Fund to Shareholders' Fu | nd <b>381,156</b>                      | -                                    | 381,156                                | -                                    |  |
| Balance at the end of the Year   | 381,156                                | -                                    | 381,156                                | -                                    |  |

### 7 a) Nature and Purpose of Reserve

The Insurance Regulatory Commission of Sri Lanka (IRCSL) has issued Direction No. 16 on 20th March 2018 on "Identification and Treatment of One-off Surplus" and has instructed all Life Insurance Companies to comply with the new Direction. Based on the new Direction, Life Insurance Companies are allowed to transfer One-off surplus attributable to Policyholder Non-Participating Fund to Shareholder Fund. The transfer has been presented as a separate reserve in the Statement of Financial Position as "Restricted Regulatory Reserve" under Equity in accordance with the Direction above. The distribution of One-off Surplus to Shareholders as dividend shall remain restricted until the requirements disclosed in Note 7(d) are met. As required by the said Direction, the Company obtained the approval for this transfer on 11th May 2018.

### 7 b) Composition of Investments Supporting the Restricted Regulatory Reserve as at 31st December 2018

Based on the Direction issued by IRCSL following Instruments have been marked to support the Restricted Regulatory Reserve of the Company.

| Asset Category | Fair Value      |
|----------------|-----------------|
| 0 ,            | /Carrying Value |
| as at          | 31st Dec 2018   |
|                | (Rs. '000)      |
| Term Deposits  | 381.935         |

INSURANCE CONTRACT LIABILITIES - LIFE INSURANCE

| •  |                                      | 2.1. 2 111001011102 | Group                                  |                                      | Company                                |                                      |
|----|--------------------------------------|---------------------|--|--------------------------------------|--|--------------------------------------|
|    | As at,                               |                     | Unaudited<br>31st Dec 2018<br>Rs. '000 | Audited<br>31st Dec 2017<br>Rs. '000 | Unaudited<br>31st Dec 2018<br>Rs. '000 | Audited<br>31st Dec 2017<br>Rs. '000 |
|    | Life Insurance Fund                  | (Note 8 a)          | 12,112,106                             | 10,800,821                           | 12,112,106                             | 10,800,821                           |
|    | Claims Outstanding                   |                     | 149,366                                | 115,037                              | 149,366                                | 115,037                              |
|    | Total Insurance Contract Liabilities |                     | 12,261,472                             | 10,915,858                           | 12,261,472                             | 10,915,858                           |
| ۰. | VINCUIDANCE CONTRACT LIABILITIES     | LIEE INCLIDANCE     |  |                                      |  |                                      |

# 8 a) INSURANCE CONTRACT LIABILITIES - LIFE INSURANCE

|  |            | Group                                  |                                      | Company                                |                                      |
|--|------------|--|--------------------------------------|--|--------------------------------------|
| As at,   |            | Unaudited<br>31st Dec 2018<br>Rs. '000 | Audited<br>31st Dec 2017<br>Rs. '000 | Unaudited<br>31st Dec 2018<br>Rs. '000 | Audited<br>31st Dec 2017<br>Rs. '000 |
| Life Insurance Fund                                |            |  |                                      |  |                                      |
| Change in Contract Liabilities - Life Fund         |            |  |                                      |  |                                      |
| Balance as at the beginning of the Year            |            | 10,800,821                             | 8,634,394                            | 10,800,821                             | 8,634,394                            |
| Change in Contract Liability due to transfer of    |            |  |                                      |  |                                      |
| One-off Surplus                                    | (Note 8 b) | (381,156)                              | -                                    | (381,156)                              | -                                    |
|  |            | 10,419,665                             | 8,634,394                            | 10,419,665                             | 8,634,394                            |
| Increase in Life Insurance Fund Before Surplus     |            |  |                                      |  |                                      |
| -Distribution to Shareholders                      |            | 2,345,049                              | 2,684,985                            | 2,345,049                              | 2,684,985                            |
| Surplus Distributed to Shareholders                |            | (637,900)                              | (518,558)                            | (637,900)                              | (518,558)                            |
| Increase in Life Insurance Fund                    |            | 1,707,149                              | 2,166,427                            | 1,707,149                              | 2,166,427                            |
| Effect of Taxation on Surplus/Bonus transferred to |            |  |                                      |  |                                      |
| -Policyholders                                     | (Note 8 c) | (14,708)                               | -                                    | (14,708)                               | -                                    |
| Balance as at the end of the Year                  |            | 12,112,106                             | 10,800,821                           | 12,112,106                             | 10,800,821                           |

8 b) As required by the IRCSL, every registered insurer was required to apply Solvency Margin (Risk Based Capital) Rules with effect from 01st January 2016. According to the Risk Based Capital rules, all Insurers are required to value Life Insurance Policy Liabilities as per the Gross Premium Valuation (GPV) method and valuation rules and methodologies stipulated by the IRCSL. The change in the valuation method from NPV to GPV resulted in a release in Life Policyholder Liabilities of the Company as of 01st January 2016.

The IRCSL had directed insurance Companies to maintain this One-off Surplus arising from change in the policy liability valuation within the Long Term Insurance Fund / Insurance Contract Liabilities separately in the name of "Surplus created due to change in valuation method from NPV to GPV" and not to transfer / distribute any part of the surplus until specific instructions are issued in this regard.

| Surplus created due to Change in Valuation Method                           |       |                                   | Non                               |                   |
|---|-------|-----------------------------------|-----------------------------------|-------------------|
| Description   |       | Participating<br>Fund<br>Rs. '000 | Participating<br>Fund<br>Rs. '000 | Total<br>Rs. '000 |
| Value of Insurance contract liability based on NPV as at 31st December 2015 | 5 A   | 2,988,500                         | 3,856,964                         | 6,845,464         |
| Value of Insurance contract liability based on GPV 31st December 2015       | В     | 3,015,001                         | 3,475,808                         | 6,490,809         |
| Zerorisation of Negative Surplus as per Direction No. 16                    | С     | 26,501                            | -                                 | 26,501            |
| Surplus created due to Change in Valuation Method                           |       |                                   |                                   |                   |
| - One-off Surplus as at 01st January 2016                                   | A-B+C |                                   | 381.156                           | 381.156           |

Subsequently IRCSL, through the Direction No. 16 issued on 20th March 2018 on "Directions for identification and treatment of One-off Surplus" Life Insurance Companies were directed to transfer One-off Surplus attributable to Policyholder Non-Participating Fund to Shareholder Fund in the relevant period. The transfer has been presented as a separate line item in the Income Statement as "Change in contract Liability due to transfer of One-off Surplus" and as a separate reserve in the Statement of Financial Position as "Restricted Regulatory Reserve" under Equity in accordance with the Direction. As required by the said Direction, the Company obtained the approval of the IRCSL for this transfer on 11th May 2018.

Further, distribution of One-off Surplus to Shareholders, held as part of the Restricted Regulatory Reserve, is subject to meeting governance requirements stipulated by the IRCSL and can only be released as dividends upon receiving approval from the IRCSL. The One-off surplus in the Shareholder Fund will remain invested in Term Deposits as disclosed in Note No. 7 (b) as per the Direction of IRCSL.

The financial ratios presented in theses Consolidated Interim Financial Statements have been determined in accordance with Sri Lanka Accounting Standards. Additionally the Company has voluntarily presented financial ratios without One-off Surplus impact. As per the Direction One-off Surplus in respect of Participating business is to be held within the Participating Fund as part of the unallocated valuation surplus and may only be transferred to the Shareholder Fund by means of bonuses to Policyholders in line with Section 38 of the "Regulation of Insurance Industry Act, No. 43 of 2000".

### 8 c) Effect of Taxation on Surplus/Bonus transferred to Policyholders

According to the Section 67 (2) of new Inland Revenue Act, No 24 of 2017 which is effective from 01 April 2018, the surplus distributed to a life insurance policyholder who shares the profit of a person engaged in the business of life insurance, as provided in the Regulation of Insurance Industry Act, No. 43 of 2000, shall be deemed as gains and profits of the business and shall be taxed at a concessionary rate of 14% for three years of assessment after the commencement of the Act. This is a special provision introduced in the new Inland Revenue Act. As recommended by the Consultant Actuary, the Company declared a bonus of Rs. 105.1 Million to Life Insurance policyholders participating in the profits of the Life Insurance business. The Company has charged a tax of Rs. 14.7 Million on the said bonus which is payable to the Department of Inland Revenue as of the reporting date.

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### 8 d) Distribution of One-off Surplus

The distribution of one-off surplus to shareholders as dividends shall remain restricted until a Company develops appropriate policies and procedures for effective management of its business, as listed below

- Expense allocation policy setting out basis of allocation of expenses between the Shareholders' Fund and the Policyholders' Fund as well as between different lines of business within the Policyholders' Fund, particularly participating and Non-participating.
- Dividend declaration policy for universal life business.
- Bonus policy for the participating business, which should include treatment of One-off Surplus for the purpose of bonus declaration
- Asset Liability Management policy
- Policy on internal target Capital Adequacy Ratio.
- Considerations for transfer of funds from Policyholders' Fund to Shareholder Fund.

These policies should be approved by the Board of Directors of the Company and must also comply with any relevant guidance issued by IRCSL from time to time. Further IRCSL will consider the distribution of One-off Surplus when the RBC rules are revised. The IRCSL will permit distribution of One-off Surplus subject to yearly distribution caps on a case by case hasis

8 e) Valuation of the Life Insurance Contract Liabilities for the year ended 31st December 2018 was carried out by the Consultant Actuary, Mr. Hassan Scott Odierno, FSA, for and on behalf of M/S Actuarial Partners Consulting Sdn Bhd and have ensured adequate provisions have been made in these Condensed Consolidated Interim Financial Statements in line with the Actuarial Valuation. The Group has recognised a profit of Rs. 637.9 Million for the year ended 31st December 2018 (31st December 2017 - Rs. 518.6 Million) from the Life Insurance Business based on the recommendations made by the Life Insurance Consultant Actuary.

### 8 f) Liability Adequacy Test

A Liability Adequacy Test ("LAT") for the Life Insurance Contract Liability was carried out by Consultant Actuary, Mr. Hassan Scott Odierno, FSA for and on behalf of M/S Actuarial Partners Consulting Sdn Bhd, as at 31st December 2018 as required by SLFRS 4 - Insurance Contracts. According to the Consultant Actuary's report, the Company satisfies the LAT as at 31st December 2018. No additional provision is required against LAT.

### 9 INSURANCE CONTRACT LIABILITIES - GENERAL INSURANCE

|                                       | Gro                                    | Company                              |  |                                      |
|---------------------------------------|--|--------------------------------------|--|--------------------------------------|
| As at,                                | Unaudited<br>31st Dec 2018<br>Rs. '000 | Audited<br>31st Dec 2017<br>Rs. '000 | Unaudited<br>31st Dec 2018<br>Rs. '000 | Audited<br>31st Dec 2017<br>Rs. '000 |
| Reserves for Net Unearned Premium     | 1,794,697                              | 1,592,450                            |  | -                                    |
| Reserves for Title Insurance          | 49,581                                 | 34,840                               |  | -                                    |
| Reserves for Gross Outstanding Claims | 680,817                                | 757,616                              |  | -                                    |
| Total Insurance Contract Liabilities  | 2,525,095                              | 2,384,906                            |  | -                                    |

9 a) Valuation of the IBNR/IBNER was carried by the Consultant Actuary, Mr. Sivaraman Kumar, FIA, for and behalf of NMG Consulting as at 31st December 2018 and have ensured that adequate provisions have been made in these Condensed Consolidated Interim Financial Statements

### 9 b) Liability Adequacy Test

A Liability Adequacy Test ("LAT") for the General Insurance Contract Liability was carried out by Consultant Actuary, Mr. Sivaraman Kumar, FIA, for and on behalf of NMG Consulting as at 31st December 2018 as required by SLFRS 4 - Insurance Contracts. The valuation is based on internationally accepted actuarial methods and is performed semi-annually. According to the Consultant Actuary's report, HNB General Insurance Ltd adequately satisfies the LAT as at 31st December 2018. No additional provision is required against LAT.

### 10 GROSS WRITTEN PREMIUM

|   | Gr                                     | oup                                  | Company                                |                                      |
|---|--|--------------------------------------|--|--------------------------------------|
| For the Year Ended,                       | Unaudited<br>31st Dec 2018<br>Rs. '000 | Audited<br>31st Dec 2017<br>Rs. '000 | Unaudited<br>31st Dec 2018<br>Rs. '000 | Audited<br>31st Dec 2017<br>Rs. '000 |
| Life Insurance                            |  |                                      |  |                                      |
| Individual Policies                       | 4,381,792                              | 3,891,527                            | 4,381,792                              | 3,891,527                            |
| Corporate Policies                        | 38,721                                 | 72,115                               | 38,721                                 | 72,115                               |
| Adjustment for Inter Company Premiums     | (29,898)                               | (25,632)                             |  | -                                    |
| Gross Written Premium - Life Insurance    | 4,390,615                              | 3,938,010                            | 4,420,513                              | 3,963,642                            |
| General Insurance                         |  |                                      |  |                                      |
| Fire                                      | 554,523                                | 539,350                              |  | -                                    |
| Motor                                     | 3,345,502                              | 2,849,042                            | -                                      | -                                    |
| Marine                                    | 70,467                                 | 57,451                               |  | -                                    |
| Miscellaneous                             | 370,083                                | 460,660                              | -                                      | -                                    |
| Adjustment for Inter Company Premiums     | (6,494)                                | (23,045)                             | -                                      | -                                    |
| Gross Written Premium - General Insurance | 4,334,081                              | 3,883,458                            | -                                      | -                                    |
| Total Gross Written Premium               | 8,724,696                              | 7,821,468                            | 4,420,513                              | 3,963,642                            |

|   | Gr                                     | oup                                    | Company                                |  |
|---|--|--|--|--|
| For the Three Months Ended,               | Unaudited<br>31st Dec 2018<br>Rs. '000 | Unaudited<br>31st Dec 2017<br>Rs. '000 | Unaudited<br>31st Dec 2018<br>Rs. '000 | Unaudited<br>31st Dec 2017<br>Rs. '000 |
| Life Insurance                            |  |  |  |  |
| Individual Policies                       | 1,166,238                              | 1,036,191                              | 1,166,238                              | 1,036,191                              |
| Corporate Policies                        | 8,728                                  | 8,556                                  | 8,728                                  | 8,556                                  |
| Adjustment for Inter Company Premiums     | (7,496)                                | (8,010)                                |  | -                                      |
| Gross Written Premium - Life Insurance    | 1,167,470                              | 1,036,737                              | 1,174,966                              | 1,044,747                              |
| General Insurance                         |  |  |  |  |
| Fire                                      | 115,896                                | 118,455                                |  | -                                      |
| Motor                                     | 793,117                                | 686,566                                | -                                      | -                                      |
| Marine                                    | 13,437                                 | 16,524                                 |  | -                                      |
| Miscellaneous                             | 100,288                                | 173,505                                | -                                      | -                                      |
| Adjustment for Inter Company Premiums     | (1,588)                                | (15,945)                               | -                                      | -                                      |
| Gross Written Premium - General Insurance | 1,021,150                              | 979,105                                | -                                      | -                                      |
| Total Gross Written Premium               | 2,188,620                              | 2,015,842                              | 1,174,966                              | 1,044,747                              |

### 11 INTEREST AND DIVIDEND INCOME

|                     | Group                                  |                                      | Company                                |                                      |
|---------------------|--|--------------------------------------|--|--------------------------------------|
| For the Year Ended, | Unaudited<br>31st Dec 2018<br>Rs. '000 | Audited<br>31st Dec 2017<br>Rs. '000 | Unaudited<br>31st Dec 2018<br>Rs. '000 | Audited<br>31st Dec 2017<br>Rs. '000 |
| Interest Income     | 1,883,053                              | 1,684,689                            | 1,588,206                              | 1,435,151                            |
| Dividend Income     | 4,290                                  | 8,502                                | 3,694                                  | 6,922                                |
| Total               | 1,887,343                              | 1,693,191                            | 1,591,900                              | 1,442,073                            |

|                             | Group                                  |  | Company                                |  |
|-----------------------------|--|--|--|--|
| For the Three Months Ended, | Unaudited<br>31st Dec 2018<br>Rs. '000 | Unaudited<br>31st Dec 2017<br>Rs. '000 | Unaudited<br>31st Dec 2018<br>Rs. '000 | Unaudited<br>31st Dec 2017<br>Rs. '000 |
| Interest Income             | 501,658                                | 526,212                                | 422,876                                | 458,660                                |
| Dividend Income             | 696                                    | 1,093                                  | 624                                    | 839                                    |
| Total                       | 502,354                                | 527,305                                | 423,500                                | 459,499                                |

### 12 INCOME TAX EXPENSES

| _  |            | Gr                                     | oup                                  | Company                                |                                      |
|--|------------|--|--------------------------------------|--|--------------------------------------|
| For the Year Ended,                                    |            | Unaudited<br>31st Dec 2018<br>Rs. '000 | Audited<br>31st Dec 2017<br>Rs. '000 | Unaudited<br>31st Dec 2018<br>Rs. '000 | Audited<br>31st Dec 2017<br>Rs. '000 |
| Current Tax Charge                                     |            | (7,833)                                | (34,600)                             | -                                      | -                                    |
| Over Provision of Current Taxes in respect of Prior Ye | ars        | 3,124                                  | (621)                                |  | -                                    |
| Provision for Notional Tax Unutilised                  |            | (103,132)                              | -                                    | (103,132)                              | -                                    |
| Deferred Income Tax - Recognised through               |            |  |                                      |  |                                      |
| -Profit or Loss  | (Note 3.1) | 1,232,497                              | 17,946                               | 1,280,499                              |                                      |
| Total Tax charge in Profit or Loss                     |            | <u>1,124,656</u>                       | (17,275)                             | 1,177,367                              |                                      |
| Deferred Income Tax - Recognised through Other         |            |  |                                      |  |                                      |
| -Comprehensive Income                                  | (Note 3.1) | 8,288                                  | (6,770)                              | -                                      | -                                    |
| Total Tax charge in Other Comprehensive Income         |            | 8,288                                  | (6,770)                              |  | -                                    |

### 12.a Current Tax Charge

During the year, Company has made tax loss of Rs. 170 Million for the first three months from 01st January 2018 to 31st March 2018 for which a Deferred Tax Asset was recognised. For balance nine months from 01st April 2018 to 31st December 2018 a taxable income of Rs. 621.75 Million recorded and this was 100% set of against the brought forward tax losses according to the provisions of the new Inland Revenue Act No. 24 of 2017 and the Company has charged Rs. 174.09 Million as an expense against the Deferred Tax Asset recognised during the year. Refer Note 03 for the movement in deferred taxation.

The Subsidiary company recorded a taxable income of Rs. 27.98 Million for the first three months from 01st January 2018 to 31st March 2018, accordingly it has recognised an income tax charge of Rs. 7.83 million. For balance nine months from 01st April 2018 to 31st December 2018 the subsidiary company has recorded a taxable income of Rs. 174 Million and this was 100% set off against the tax losses available, accordingly Deferred Tax Asset was reversed by Rs. 48.73 Million.

|  | Gr                                     | oup                                    | Company                                |  |
|--|--|--|--|--|
| For the Three Months Ended,                      | Unaudited<br>31st Dec 2018<br>Rs. '000 | Unaudited<br>31st Dec 2017<br>Rs. '000 | Unaudited<br>31st Dec 2018<br>Rs. '000 | Unaudited<br>31st Dec 2017<br>Rs. '000 |
| (Provision for)/Reversal of Current tax charge   | 39,414                                 | (10,445)                               | 34,588                                 | -                                      |
| Provision for Tax Credits (Notional Tax)         | (103,132)                              | -                                      | (103,132)                              | -                                      |
| Deferred Income Tax - Profit or Loss             | 1,262,136                              | 17,946                                 | 1,280,499                              | -                                      |
| Total  | 1,198,418                              | 7,501                                  | 1,211,955                              | -                                      |
| Deferred Income Tax - Other Comprehensive Income | 4,044                                  | (13,253)                               | -                                      | -                                      |
| Total  | 4,044                                  | (13,253)                               |  | -                                      |

The Company and its Subsidiary are liable to pay income tax at the rate of 28% (2017 - 28%) of its taxable profits in accordance with the provisions of the Inland Revenue Act

### 13 PROFIT FOR THE YEAR

|   |           | Gr                                     | oup                                    | Com                                    | ipany                                  |
|---|-----------|--|--|--|--|
| For the Year Ended,                           |           | Unaudited<br>31st Dec 2018<br>Rs. '000 | Audited<br>31st Dec 2017<br>Rs. '000   | Unaudited<br>31st Dec 2018<br>Rs. '000 | Audited<br>31st Dec 2017<br>Rs. '000   |
| HNB Assurance PLC                             | Note 13.a | 2,475,215                              | 725,665                                | 2,475,215                              | 725,665                                |
| HNB General Insurance Ltd                     |           | 230,095                                | 184,087                                |  | -                                      |
| Total   |           | 2,705,310                              | 909,752                                | 2,475,215                              | 725,665                                |
|   |           |  |  |  |  |
|   |           | Gr                                     | oup                                    | Com                                    | pany                                   |
| For the Three Months Ended,                   |           | Unaudited<br>31st Dec 2018<br>Rs. '000 | Unaudited<br>31st Dec 2017<br>Rs. '000 | Unaudited<br>31st Dec 2018<br>Rs. '000 | Unaudited<br>31st Dec 2017<br>Rs. '000 |
| For the Three Months Ended, HNB Assurance PLC |           | Unaudited<br>31st Dec 2018             | Unaudited<br>31st Dec 2017             | Unaudited<br>31st Dec 2018             | Unaudited<br>31st Dec 2017             |
|   |           | Unaudited<br>31st Dec 2018<br>Rs. '000 | Unaudited<br>31st Dec 2017<br>Rs. '000 | Unaudited<br>31st Dec 2018<br>Rs. '000 | Unaudited<br>31st Dec 2017<br>Rs. '000 |

13.a Profit of the Company for the Year ended 31st December 2018 includes Rs. 381.1 Million transferred to the Shareholders' Fund as One-off Surplus attributable to Policyholders' Non-Participating Fund of the Life Fund as per the Direction No. 16 of the IRCSL, Further, a Deferred Tax Asset of Rs. 1,280.4 Million recognised on brought forward tax losses and a 100% provision is made for Notional Tax credits recorded relating to shareholders fund of Rs. 103.1 Million as per the Inland Revenue Act. Similar transactions were not carried out during last year as shown in the comparative figures.

### 14 BASIC EARNINGS PER SHARE (EPS)

Basic Earnings Per Share is calculated by dividing the net profit after tax for the year attributable to ordinary shareholders by the weighted average number of ordinary shares.

| ·  | Gr                         | Company                  |                            |                          |
|--|----------------------------|--------------------------|----------------------------|--------------------------|
| For the Year Ended,                      | Unaudited<br>31st Dec 2018 | Audited<br>31st Dec 2017 | Unaudited<br>31st Dec 2018 | Audited<br>31st Dec 2017 |
| Profit for the Year (Rs. '000)           | 2,705,310                  | 909,752                  | 2,475,215                  | 725,665                  |
| Weighted average number of shares ('000) | 50,000                     | 50,000                   | 50,000                     | 50,000                   |
| Basic Earnings Per Share (Rs.)           | 54.11                      | 18.20                    | 49.50                      | 14.51                    |

### BASIC EARNINGS PER SHARE - EXCLUDING ONE-OFF SUPLUS (EPS)

|  | Gr                         | Group                    |                            | pany                     |
|--|----------------------------|--------------------------|----------------------------|--------------------------|
| For the Year Ended,                      | Unaudited<br>31st Dec 2018 | Audited<br>31st Dec 2017 | Unaudited<br>31st Dec 2018 | Audited<br>31st Dec 2017 |
| Profit for the Year (Rs. '000)           | 2,324,154                  | 909,752                  | 2,094,059                  | 725,665                  |
| Weighted average number of shares ('000) | 50,000                     | 50,000                   | 50,000                     | 50,000                   |
| Basic Earnings Per Share (Rs.)           | 46.48                      | 18.20                    | 41.88                      | 14.51                    |

**BASIC EARNINGS PER SHARE (EPS)** 

|  | Gr                         | Group                      |                            | Company                    |  |
|--|----------------------------|----------------------------|----------------------------|----------------------------|--|
| For the Three Months Ended,              | Unaudited<br>31st Dec 2018 | Unaudited<br>31st Dec 2017 | Unaudited<br>31st Dec 2018 | Unaudited<br>31st Dec 2017 |  |
| Profit for the Period (Rs. '000)         | 1,773,751                  | 627,833                    | 1,704,710                  | 568,836                    |  |
| Weighted average number of shares ('000) | 50,000                     | 50,000                     | 50,000                     | 50,000                     |  |
| Basic Earnings Per Share (Rs.)           | 35.48                      | 12.56                      | 34.09                      | 11.38                      |  |

Group

Company

### 15 RELATED PARTY DISCLOSURES

**Nature of Transaction** 

### a) Transactions with the Parent and Ultimate Controlling Party - Hatton National Bank PLC

| For the Year Ended,                                    | Unaudited<br>31st Dec 2018<br>Rs. '000 | Audited<br>31st Dec 2017<br>Rs. '000 | Unaudited<br>31st Dec 2018<br>Rs. '000 | Audited<br>31st Dec 2017<br>Rs. '000 |
|--|--|--------------------------------------|--|--------------------------------------|
| Insurance Premium                                      | 10,212                                 | 25,127                               | -                                      | -                                    |
| Claims Incurred  | 26,045                                 | 17,389                               | -                                      | -                                    |
| Investment Income                                      | 76,654                                 | 43,546                               | 59,025                                 | 35,026                               |
| Administration Expenses                                | 254,443                                | 222,157                              | 157,699                                | 134,698                              |
| Rent and other Expenses                                | 9,765                                  | 8,269                                | 6,434                                  | 5,908                                |
| Dividend Paid  | 179,958                                | 149,965                              | 179,958                                | 149,965                              |
| Nature of Transaction                                  | Gro                                    | oup                                  | Comp                                   | any                                  |
| Balance as at,   | Unaudited<br>31st Dec 2018<br>Rs. '000 | Audited<br>31st Dec 2017<br>Rs. '000 | Unaudited<br>31st Dec 2018<br>Rs. '000 | Audited<br>31st Dec 2017<br>Rs. '000 |
| Investments Balance (Includes Deposits and Debentures) | 1,009,575                              | 411,461                              | 835,802                                | 358,497                              |
| Cash at Bank Balances                                  | 286,459                                | 426,156                              | 178,024                                | 260,759                              |

# b) Transaction with the Subsidiary Company - HNB General Insurance Ltd

| Nature of Transaction<br>For the Year Ended, | Unaudited<br>31st Dec 2018<br>Rs. '000 | Audited<br>31st Dec 2017<br>Rs. '000 |
|--|--|--------------------------------------|
| Insurance Premium                            | 29,898                                 | 25,632                               |
| Insurance Expenses                           | 6,494                                  | 23,045                               |
| Claims Received                              | 877                                    | 992                                  |
| Claims Paid                                  | -                                      | 3,500                                |
| Administrations Expenses Reimbursement       | 250,752                                | 247,939                              |
| Fund Management Fee                          | 5,447                                  | 4,543                                |
| Profit Commission Expense                    | 12,423                                 | 8,741                                |

### c) Transactions with / between Subsidiary Companies of the Ultimate Controlling Party

| Name of the Company          | Nature of Transaction   | Gro                                    | Group                                |  | any                                  |
|------------------------------|-------------------------|--|--------------------------------------|--|--------------------------------------|
| For the Year Ended,          |                         | Unaudited<br>31st Dec 2018<br>Rs. '000 | Audited<br>31st Dec 2017<br>Rs. '000 | Unaudited<br>31st Dec 2018<br>Rs. '000 | Audited<br>31st Dec 2017<br>Rs. '000 |
| Sithma Development (Pvt) Ltd | Insurance Premium       | 632                                    | 1,534                                | -                                      | -                                    |
|                              | Claims Incurred         | 2,991                                  | 13                                   | -                                      | -                                    |
| HNB Finance Ltd              | Insurance Premium       | 5,757                                  | 38,989                               | -                                      | 38,098                               |
|                              | Claims Incurred         | 1,781                                  | 83,591                               | -                                      | 83,355                               |
|                              | Administration Expenses | 6,075                                  | 6,218                                | 1                                      | 2,951                                |
|                              | Interest Income         | 7,499                                  | 4,992                                | 7,499                                  | 4,992                                |

| Name of the Company | Nature of Transaction       | Group                                  |                                      | Comp                                   | any                                  |
|---------------------|-----------------------------|--|--------------------------------------|--|--------------------------------------|
| As at,              |                             | Unaudited<br>31st Dec 2018<br>Rs. '000 | Audited<br>31st Dec 2017<br>Rs. '000 | Unaudited<br>31st Dec 2018<br>Rs. '000 | Audited<br>31st Dec 2017<br>Rs. '000 |
| HNB Finance Ltd     | Investment in Term Deposits | 50,681                                 | 50,243                               | 50,681                                 | 50,243                               |

### d) Transactions with other Related Entities

| Name of the Company            | Nature of Transaction      | Gro                                    | up                                   | Comp                                   | any                                  |
|--------------------------------|----------------------------|--|--------------------------------------|--|--------------------------------------|
| For the Year Ended,            |                            | Unaudited<br>31st Dec 2018<br>Rs. '000 | Audited<br>31st Dec 2017<br>Rs. '000 | Unaudited<br>31st Dec 2018<br>Rs. '000 | Audited<br>31st Dec 2017<br>Rs. '000 |
| ACUITY Partners (Pvt) Ltd      | Insurance Premium          | 910                                    | 402                                  | 274                                    | -                                    |
|                                | Claims incurred            | 529                                    | -                                    | -                                      | -                                    |
| ACUITY Stock Brokers (Pvt) Ltd | Insurance Premium          | 784                                    | 226                                  | -                                      | -                                    |
|                                | Claims incurred            | 356                                    | -                                    | -                                      | -                                    |
| ACUITY Securities Ltd          | Insurance Premium          | 565                                    | 108                                  | -                                      | -                                    |
|                                | Claims incurred            | 223                                    | -                                    | -                                      | -                                    |
|                                | Investment Income from REF | PO <b>70,608</b>                       | 62,223                               | 49,575                                 | 47,264                               |
| Name of the Company Nat        | ure of Transaction         | Gro                                    | ир                                   | Comp                                   | any                                  |
| As at,                         |                            | Unaudited<br>31st Dec 2018<br>Rs. '000 | Audited<br>31st Dec 2017<br>Rs. '000 | Unaudited<br>31st Dec 2018<br>Rs. '000 | Audited<br>31st Dec 2017<br>Rs. '000 |
| ACUITY Securities Ltd In       | vestment In REPO           | 1,078,670                              | 643,218                              | 786,115                                | 464,790                              |

### e) Transactions with Key Management Personnel/Directors of the Group or its Parent, Hatton National Bank PLC

| Nature of Transaction<br>For the Year Ended, | Unaudited<br>31st Dec 2018<br>Rs. '000 | Audited<br>31st Dec 2017<br>Rs. '000 |
|--|--|--------------------------------------|
| Director Fee                                 | 18,565                                 | 12,235                               |
| Short-term and Post employment benefits      | 54,865                                 | 45,520                               |
| Insurance Premium                            | 2,402                                  | 1,893                                |
| Claims Paid                                  | 3,562                                  | 305                                  |

### Appointment to the Board of Directors

Mr. Darshan Ravindra Abeysuriya has been appointed as a Independent Non-Executive Director to the Board of HNB Assurance PLC w.e.f. 01st January 2018.

The nature of the related party transactions in the current year was similar to those reported in the Audited Financial Statements – 2017 except for the above changes.

### 16 EVENTS OCCURRING AFTER THE REPORTING DATE

### **Dividend Recommended**

The Board of Directors has recommended a payment of Rs. 7.00 per share as a first and final dividend on 11th February 2019 for the year ended 31st December 2018 (2017 – interim and final dividend Rs. 6.00 per share) which is subject to the approval of the shareholders at the Annual General Meeting and to be paid on 08th April 2019.

### Appointment to the Board of Directors

Mr. Lintotage Udaya Damien Fernando has been appointed as a Non-Independent, Non-Executive Director to the Board of HNB Assurance PLC and its Subsidiary HNB General Insurance Limited w.e.f. 11th February 2019 subject to approval being obtained from Insurance Regulatory Commission of Sri Lanka.

Mr. Stuart Chapman has been appointed as a Non Independent, Non- Executive Director to the Board of HNB Assurance PLC w.e.f. 11th February 2019 subject to approval being obtained from Insurance Regulatory Commission of Sri Lanka.

Mr. Arjuna Varana Abeygunasekara has been appointed as a Non-Independent, Non- Executive Director to the Board of HNB General Insurance Ltd w.e.f. 11th February 2019 subject to approval being obtained from Insurance Regulatory Commission of Sri Lanka.

Mr. Malik Sanjaya Wijemanne has been appointed as a Non-Independent, Non- Executive Director to the Board of HNB General Insurance Ltd w.e.f. 11th February 2019 subject to approval being obtained from Insurance Regulatory Commission of Sri Lanka.

### Resignation from Board of Directors

Mr. Sarath Carlyle Ratwatte, a Director of HNB Assurance PLC has tendered his resignation from being a Director of HNB Assurance PLC w.e.f06th February 2019.

Mr. Aloysius Gerard Rajive Dissanayake, a Director of HNB Assurance PLC and HNB General Insurance Limited has tendered his resignation from being a Director of HNB Assurance PLC and HNB General Insurance Limited. This resignation, which is effective from 12th February 2019, has been accepted by the Board at the meeting held on 11th February 2019.

There have been no other material events occurring after the reporting date that require adjustments to or disclosure in the Condensed Consolidated Interim Financial Statements.

### 17 CAPITAL COMMITMENTS

a) As at the end of the financial year, no material capital expenditure approved by the Board of Directors and contracted for which no provision has been made in the Condensed Consolidated Interim Financial Statements. (2017 - Nil).

### 17 b) Future commitments on operating leases

| Nature of Transaction As at,      | Unaudited<br>31st Dec 2018<br>Rs. '000 | Audited<br>31st Dec 2017<br>Rs. '000 |
|-----------------------------------|--|--------------------------------------|
| Less than one year                | 118,770                                | 116,311                              |
| Between one and five years        | 223,449                                | 299,855                              |
| More than five years              | 2,765                                  | 6,424                                |
| Total Operating Lease Commitments | 344,984                                | 422,590                              |

### 18 CONTINGENCIES

- a) The Company received an Assessment on Value Added Tax (VAT) on Reinsurance Claims from the IRD in respect of the Year of Assessment 2010/2011 for which the Company filed responses in consultation with our Tax Consultant to IRD and upon the receipt of determination from IRD, the Company made an appeal to the Tax Appeals Commission (TAC) of Sri Lanka. The TAC has granted their final determination on 26th March 2018 confirming the determination made by IRD and dismissed the appeal made by the Company. The Company has filed a case in the Court of Appeal with the consultation of Tax Consultant and Company's Lawyers and the matter was fixed for argument on 15th and 16th May 2019. As such no provision is made in the Financial Statements for the tax in dispute and penalty which amounted to Rs. 21.99 Million.
- b) The Company received a Notice of Assessment on VAT on Financial Services informing that the Company is liable for VAT on Financial Services for the taxable periods from 01.01.2014 to 31.12.2014. The Company made a Petition of Appeal against the assessment as the Company's stance is that, the Company is in the business of Insurance and hence is not liable for VAT on FS. Other insurers have also received similar assessments and have appealed against them. As such no provision is made in the Financial Statements for the tax in dispute and penalty which amounts to Rs. 31.6 Million.

c) The Company has received Income Tax Assessments for Life Insurance Taxation for the years of assessments 2011/2012, 2012/2013, 2013/2014, 2014/2015, 2015/2016 and 2016/17. In the view of Company and company's tax consultant, these assessments were issued by the Inland Revenue Department contrary to the Section 92 of Inland Revenue Act, No. 10 of 2006. Further, these Income Tax Assessments have been common Assessments for all Life Insurance companies in the insurance industry. However the management, Company's Tax Consultant and other insurance companies in the industry are of the view that these assessments will not materialise. Therefore no additional provision has been made in the Financial Statements.

The Company has duly appealed against these Assessments in consultation with Tax Consultants and the status of each Assessment is provided in the table below.

| Year of<br>Assessment | Status of Assessement   | Nature of contingent impact to the company | Measurement of contingent impact to the company  |
|-----------------------|---|--|--|
| 2011/2012             | Pending decision from Tax Appeals<br>Commission   | Loss adjustment                            | Brought forward Tax loss of Life Insurance business will be reduced by Rs. 310 Milln   |
| 2012/2013             | Pending decision from Tax Appeals Commission  | Loss adjustment                            | Brought forward Tax loss of Life Insurance business will be reduced by Rs. 278 Million |
| 2013/2014             | Pending decision from Tax Appeals Commission  | Additional tax liability                   | An additional Tax Liability of Rs. 132 Million will arise                              |
| 2014/2015             | Pending decision from Commissioner<br>General of Inland Revenue                           | Additional tax liability                   | An additional Tax Liability of Rs. 136 Million will arise                              |
| 2015/2016             | Pending decision from Commissioner<br>General of Inland Revenue                           | Additional tax liability                   | An additional Tax Liability of Rs. 164 Million will arise                              |
| 2016/2017             | Company is in the process of Filing<br>an appeal with the Department of<br>Inland Revenue | Additional tax liability                   | An additional Tax Liability of Rs. 290 Million will arise                              |

# **Share Information**

**Top 20 Shareholders** 

| Name of the Shareholder |   | 31st December 2018 |                    |
|-------------------------|---|--------------------|--------------------|
|                         |   | Shareholding       | % on Issued Shares |
| 1                       | Hatton National Bank PLC A/c No.1                         | 29,993,000         | 59.99%             |
| 2                       | Ceylon Guardian Investment Trust PLC A/c No.2             | 1,892,800          | 3.79%              |
| 3                       | Mrs. A.S. Palihena and Mr.S.N.P.Palihena                  | 1,718,677          | 3.44%              |
| 4                       | Mr. Mohamed Faizer Hashim                                 | 510,000            | 1.02%              |
| 5                       | Mrs. Abiramipillai Kailasapillai                          | 500,000            | 1.00%              |
| 6                       | Mrs. Arunthathi Selliah                                   | 500,000            | 1.00%              |
| 7                       | Arunodhaya Investments (Pvt) Ltd                          | 450,000            | 0.90%              |
| 8                       | Arunodhaya Industries (Pvt) Ltd                           | 450,000            | 0.90%              |
| 9                       | Arunodhaya (Pvt) Ltd                                      | 450,000            | 0.90%              |
| 10                      | Ceylon Investment PLC A/c No. 2                           | 380,561            | 0.76%              |
| 11                      | Mr. P.H.D Waidyatilaka                                    | 272,683            | 0.55%              |
| 12                      | Peoples Leasing and Finance PLC/HI Line trading (Pvt) Ltd | 260,795            | 0.52%              |
| 13                      | Pershing LLC S/A Averbach Grauson & Co.                   | 259,202            | 0.52%              |
| 14                      | Andysel (Pvt) Ltd   | 250,000            | 0.50%              |
| 15                      | Corporate Holdings (Pvt) Ltd. A/c No.1                    | 245,103            | 0.49%              |
| 16                      | Suktam Holdings (Pvt) Ltd                                 | 234,434            | 0.47%              |
| 17                      | Bank of Ceylon A/c Ceybank Century Growth Fund            | 222,361            | 0.44%              |
| 18                      | Peacock Properties (Pvt) Ltd                              | 218,633            | 0.44%              |
| 19                      | Mr. M. H.V.U Gunatilaka                                   | 205,273            | 0.41%              |
| 20                      | Mr. Vikas Sharda  | 203,000            | 0.41%              |
|                         |   | 39,216,522         | 78.45%             |

# **Public Shareholding**

31st December 2018

| •  |               |
|--|---------------|
| * Float Adjusted Market Capitalisation (Rs.) | 2,526,144,984 |
| Percentage of Shares held by the Public      | 38.27%        |
| Number of Public Shareholders                | 3.398         |

The Company complies the minimum public Shareholding required under section 7.131 (a) of the Listing Rules.

<sup>\*</sup> Float Adjusted Market Capitalisation = Market Capitalisation X Public Holding Percentage

# **Share Information (Contd.)**

# **Shareholdings of Directors**

| Name of the Director   | No. of Shares<br>31st December 2018 |
|--|-------------------------------------|
| Mrs. M A R C Cooray  | 18,035                              |
| Mr. S C Ratwatte (Resigned w.e.f. 06th February 2019)              | 14,666                              |
| Mr. J A P M Jayasekara   | 83,057                              |
| Mr. D P N Rodrigo  | 180                                 |
| Mrs. S N Wickramasinghe  | 52,500                              |
| Dr. S Selliah  | 200,000                             |
| Mr. A G R Dissanayake (Joint) Mrs. M.A.W. Samaranayake*            | 100                                 |
| Mr. D R Abeysuriya   | 1,000                               |
| Mr. L. U. D. Fernando (Joined w.e.f. 11th February 2019)           | N/A                                 |
| Mr. S. Chapman (Joined w.e.f. 11th February 2019)                  | N/A                                 |
| Mr. D P Lokuarachchi - (Managing Director/Chief Executive Officer) | Nil                                 |

<sup>\*</sup>Board accept the resignation on 11th February 2019 which is effective from 12th February 2019

# **Number of Shares**

No. of shares representing the Stated Capital 50,000,000
Class of Share Ordinary

Voting Rights One vote per Ordinary Share

| Share Performance  | Rs.    |
|--|--------|
| Net Asset Value Per Share as at 31st December 2018 - Group                           | 114.89 |
| Net Asset Value Per Share as at 31st December 2018 - Company                         | 110.32 |
| Net Asset Value Per Share as at 31st December 2018 without one-off Surplus - Group   | 107.26 |
| Net Asset Value Per Share as at 31st December 2018 without one-off Surplus - Company | 102.69 |
| Highest Price Per Share for the Interim Period                                       | 135.00 |
| Lowest Price Per Share for the Interim Period  | 103.00 |
| Last traded Price Per Share as at 31st December 2018                                 | 132.00 |