

Interim Report 30th September 2010



HNB Assurance PLC
Company Reg. No. PQ 108
No. 10, Sri Uttarananda Mawatha,
Colombo - 03, Sri Lanka.

#### **Balance Sheet**

	Unaudited as at 30.09.2010 Rs. '000	Audited as at 31.12.2009 Rs. '000
Assets		
Investments	3,081,988	2,717,415
Intangible Assets	61,235	54,744
Property, Plant and Equipment	119,899	117,070
Loans to Life Policyholders	11,613	9,309
Reinsurance Receivables	113,715	73,824
Premium Receivables	212,810	157,029
Other Assets	595,313	448,210
Cash and Cash Equivalents	62,340	94,100
Total Assets	4,258,913	3,671,701
Liabilities and Shareholders' Equity		
Liabilities		
Insurance Provision - Life	2,324,820	1,853,513
Insurance Provision - General	686,212	599,364
Other Liabilities	277,106	282,542
Reinsurance Creditors	112,127	87,251
Retirement Benefit Obligation	23,098	18,180
Total Liabilities	3,423,363	2,840,850
Shareholders' Equity		
Stated Capital	375,000	375,000
(37.5 Million Ordinary Shares)		
Revenue Reserves	460,550	455,851
Total Shareholders' Equity	835,550	830,851
Total Liabilities and Shareholders' Equity	4,258,913	3,671,701

These Interim Financial Statements are in compliance with the requirements of the Companies Act, No. 07 of

Vipula Dharmapala Head of Finance / Chief Financial Officer

The Board of Directors is responsible for the preparation and presentation of these Interim Financial Statements.

For and on behalf of the Board;

Rienzie T. Wijetilleke

Chairman

Manjula de Silva

Managing Director / Chief Executive Officer

Colombo, Sri Lanka 27th October 2010

# **Balance Sheet of the Life Insurance Fund - Supplemental**

	Unaudited as at 30.09.2010 Rs. '000	Audited as at 31.12.2009 Rs. '000
Assets		
Investments	2,093,823	1,686,073
Intangible Assets	18,266	14,653
Property, Plant and Equipment	5,085	6,174
Loans to Life Policyholders	11,613	9,309
Reinsurance Receivables	12,811	16,283
Other Assets	336,317	220,524
Cash and Cash Equivalents	12,680	45,252
Total Assets	2,490,595	1,998,268
Liabilities		
Insurance Provision - Life	2,324,820	1,853,513
Other Liabilities	137,875	117,221
Reinsurance Creditors	24,479	24,937
Retirement Benefit Obligation	3,421	2,597
Total Liabilities	2,490,595	1,998,268

## **Statement of Income**

ecember 2009			Una	audited	
(Audited) Rs. '000	For the Nine Months Ended 30th September	Note	2010 Rs. '000	2009 Rs. '000	Chang 9
2,038,096	Revenue	3	1,680,022	1,552,137	8
2,115,647	Gross Written Premium	4	1,725,609	1,634,669	(
(453,517)	Premium Ceded to Reinsurers		(330,396)	(338,273)	(2
1,662,130	Net Written Premium		1,395,213	1,296,396	
(94,383)	Net Change in Reserves for Unearned Premium		(80,518)	(93,073)	(1:
,567,747	Net Earned Premium		1,314,695	1,203,323	
	Benefits, Losses and Expenses				
	Insurance Claims and Benefits (Net)		(470,924)	(369,627)	2
	Increase in Life Insurance Fund		(471,307)	(523,368)	(1
	Underwriting and Net Acquisition Costs		(114,998)	(111,599)	
	Other Insurance Related Costs		(13,281)	(7,635)	7
1,169,654)	Total Benefits, Losses and Expenses		(1,070,510)	(1,012,229)	
398,093	Net Earned Premium Less Benefits, Losses and Expenses		244,185	191,094	2
	Other Revenue				
467,823	Income from Investments		365,461	347,263	
2,526	Other Income		(134)	1,551	(10
	Expenses				
	Other Operating, Investment Related and				
1 1- 1	Administration Expenses		(526,032)	(464,416)	1
	Profit from Operations		83,480	75,492	1
· ,	Finance Expenses			(43)	(10
	Profit Before Taxation		83,480	75,449	1
. , ,	Income Tax Expense		(22,531)	(20,128)	1.
201,610	Profit for the Period		60,949	55,321	1
	Basic Earnings Per Share (Rs.)		1.63	1.48	1
1.50	Dividends Per Share (Rs.)		-	-	

#### **Statement of Income**

		Unau	dited	
For the Three Months Ended 30th September	Note	2010 Rs. '000	2009 Rs. '000	Change %
Revenue	3	618,367	607,523	2
Gross Written Premium	4	661,408	640,272	3
Premium Ceded to Reinsurers		(114,500)	(96,794)	18
Net Written Premium		546,908	543,478	1
Net Change in Reserves for Unearned Premium		(52,494)	(55,899)	(6)
Net Earned Premium		494,414	487,579	1
Benefits, Losses and Expenses				
Insurance Claims and Benefits (Net)		(177,863)	(129,916)	37
Increase in Life Insurance Fund		(195,426)	(224,926)	(13)
Underwriting and Net Acquisition Costs		(42,872)	(43,947)	(2)
Other Insurance Related Costs		(4,233)	(3,688)	15
Total Benefits, Losses and Expenses		(420,394)	(402,477)	4
Net Earned Premium Less Benefits, Losses and Expenses		74,020	85,102	(13)
Other Revenue				
Income from Investments		124,821	121,003	3
Other Income		(868)	(1,059)	(18)
Expenses				
Other Operating, Investment Related and				
Administration Expenses		(176,746)	(175,963)	0
Profit from Operations		21,227	29,083	(27)
Finance Expenses		-	-	-
Profit Before Taxation		21,227	29,083	(27)
Income Tax Expense		(4,557)	(7,666)	(41)
Profit for the Period		16,670	21,417	(22)
Basic Earnings Per Share (Rs.)		0.44	0.57	(22)
Dividends Per Share (Rs.)				`_'

## **Statement of Changes in Equity**

For the Nine Months Ended 30th September 2010	Number of Shares '000	Stated Capital Rs. '000	Revenue Reserves Rs. '000	Total Shareholders' Equity Rs. '000
Audited balance as at 31st December 2008	37,500	375,000	301,116	676,116
Profit for the Period	-	-	55,321	55,321
Dividend Paid for 2008	-	-	(46,875)	(46,875)
Unaudited balance as at 30th September 2009	37,500	375,000	309,562	684,562
Profit for the Period	-	-	146,289	146,289
Audited balance as at 31st December 2009	37,500	375,000	455,851	830,851
Profit for the Period	-	-	60,949	60,949
Dividend for 2009*	-	-	(56,250)	(56,250)
Unaudited balance as at 30th September 2010	37,500	375,000	460,550	835,550

<sup>\*</sup> Dividend declared and paid during the period was not taken for calculation of Dividend Per Share in 2010 as it represents the dividend for 2009.

Stated Capital represents 37.5 Million Ordinary Shares

## **Cash Flow Statement**

		_	Comp	
For the Nine Months Ended 30th S	eptember		Unaudited 2010	Unaudited 2009
		Note	Rs. '000	Rs. '000
Cash Flows From Operating Act	ivities			
Premium Received from Custome	rs		1,682,969	1,621,633
Reinsurance Premium Paid			(243,696)	(286,071
Claims Paid			(515,053)	(353,937
Reinsurance Receipts in Respect	of Claims		47,092	42,599
Cash Paid to and on behalf of Em	oloyees		(209,485)	(170,369
nterest Received			365,874	343,402
Dividend Received			6,302	3,287
Other Operating Cash Payments			(696,130)	(521,384
Cash Inflow Generated from Open	ating Activities	(A)	437,873	679,160
Gratuity Paid	· ·	` ′	(500)	(239
Economic Service Charges (ESC)	Paid		(9,203)	(8,250
Net Cash Generated from Operati			428,170	670,671
·				
Cash Flows From Investing Acti				
Purchase of Liquid Investments	(Other than Cash Equivalents)		(27,699,788)	(15,958,925
Purchase of Other Investments	(Other than Cash Equivalents)		(239,769)	(91,827
Sale of Liquid Investments	(Other than Cash Equivalents)		27,496,904	15,423,091
Sale of Other Investments	(Other than Cash Equivalents)		78,079	10,004
Purchase of Intangible Assets			(13,905)	(18,859
Purchase of Property, Plant and E			(25,394)	(40,452
Proceeds on Sale of Property, Pla			193	2,042
Net Cash used in Investing Activiti	es		(403,680)	(674,926
Net Cash Inflow / (Outflow) before	Financing Activities		24,490	(4,255
Cash Flows From Financing Act	ivities			
Lease Installments Paid Dividend Paid			- (EC 0E0)	(1,031
Cash used in Financing Activities			(56,250) (56,250)	(46,875 (47,906
				·
Net Decrease in Cash and Cash E	quivalents	(B)	(31,760)	(52,161
Notes to the Cash Flow Stateme	nt			
A. Reconciliation of Profit Befo Operating Activities	re Taxation with Cash Flow from			
Profit Before Taxation			83,480	75,449
Amortisation Charge			7,397	6,254
Depreciation Charge			22,254	19,911
Provision for Retiring Gratuity Provision for Diminution in Value o	f Investments		5,419	3,925
Profit) / Loss on Sale of Property,			- 136	(8,245 (1,551
ease Interest Paid			-	43
ncrease in Trade and Other Rece	ivables		(273,723)	(97,468
ncrease in Life Insurance Fund			471,307	523,368
ncrease in Unearned Premium ncrease in Claims Provisions			68,751 19,667	92,096 32,444
ncrease Creditors			33,185	32,934
Cash Inflow Generated from Oper	ating Activities		437,873	679,160
B. Increase / (Decrease) in Cas	h and Cash Equivalents			
Net Cash and Cash Equivalents a			62,340	65,110
Net Cash and Cash Equivalents a			94,100	117,271
Net Decrease in Cash and Cash E	quivalents		(31,760)	(52,161

#### **Notes to the Interim Financial Statements**

- 1. Figures as at 30th September 2010 are provisional and unaudited.
- 2. The same accounting policies and methods of computation as stated in the Audited Financial Statements 2009 are followed in preparation of these Interim Financial Statements. Comparative Information has been re-classified where necessary, to confirm to the current period presentations.

	Year Ended 31st		For the	Nine Months	For the Th	ree Months
	December 2009		Ended 30th	Ended 30th	Ended 30th	Ended 30th
	(Audited)			September 2009	•	•
	Rs. '000		(Unaudited) Rs. '000	(Unaudited) Rs. '000	(Unaudited) Rs. '000	(Unaudited) Rs. '000
		_	ns. 000	ns. 000	ns. 000	ns. 000
3.		Revenue				
	2,115,647	Gross Written Premium	1,725,609	1,634,669	661,408	640,272
	(453,517)	Premium Ceded to Reinsurers	(330,396)	(338,273)	(114,500)	(96,794)
	1,662,130	Net Written Premium	1,395,213	1,296,396	546,908	543,478
		Net Change in Reserves for Unearned				
	(94,383)	Premium	(80,518)	(93,073)	(52,494)	(55,899)
	1,567,747	Net Earned Premium	1,314,695	1,203,323	494,414	487,579
	467,823	Income from Investments	365,461	347,263	124,821	121,003
	2,526	Other Income	(134)	1,551	(868)	(1,059)
	2,038,096	Total Revenue	1,680,022	1,552,137	618,367	607,523
4.		<b>Gross Written Premium by Segment</b>				
		General Insurance				
	304,151	Fire	222,632	225,876	74,989	54,157
	740,274	Motor	641,770	562,383	254,001	225,055
	23,086	Marine	17,170	16,936	6,581	6,299
	63,270	Miscellaneous	80,145	45,587	21,742	17,872
	1,130,781	General Insurance Gross Written Priemium	961,717	850,782	357,313	303,383
		Life Insurance				
	975,537	Individual Policies	759,815	777,837	302,677	335,187
	9,329	Corporate Policies	4,077	6,050	1,418	1,702
	984,866	Life Insurance Gross Written Premium	763,892	783,887	304,095	336,889
	2,115,647	<b>Total Gross Written Premium</b>	1,725,609	1,634,669	661,408	640,272

5. The Institute of Chartered Accountants of Sri Lanka (ICASL) has issued three new Sri Lanka Accounting Standards (SLAS) i.e. SLAS 44 - Financial Instruments: Presentation, SLAS 45 - Financial Instruments: Recognition and Measurement and SLAS 46 - Financial Instruments: Disclosures which will become effective for annual periods beginning on or after 1st January 2011. Accordingly, these standards have not been applied in preparing these Interim Financial Statements as they are not effective for the period ended 30th September 2010.

These Standards require application of fair value measurement techniques / amortised cost for financial instruments classified as Financial Assets and Financial Liabilities. These standards exclude the rights and obligations arising under Insurance Contracts. The Company is currently in the process of evaluating the potential effect of these Standards on its Financial Statements. However, the impact of the above requirements has not been quantified as at the Balance Sheet date.

- 6. Pending a valuation by our Consultant Actuary at the year end, no provision or appropriation has been made in respect of transfers to or from the Life Fund.
- 7. The Company is liable to pay income tax at the rate of 35% (2009 35%) of its taxable profits in accordance with the provisions of the Inland Revenue Act, No. 10 of 2006 and subsequent amendments thereto.
- 8. The nature of the related party transactions in the current period is similar to those reported in the Audited Financial Statements 2009.

- 9. a.) As at the end of the interim period, no capital expenditure approved by the Board and contracted for which no provision has been made in the accounts (as at 31st December 2009 Nil).
  - b.) Future monthly commitments on operating leases

	As at 30.09.2010 (Unaudited) Rs '000	As at 31.12.2009 (Audited) Rs '000
Less than one year	10,058	15,994
Between one and five years	11,081	7,612
Total Operating Lease Commitments	21,139	23,606

- 10. There have been no material events occurring after the Balance Sheet date that require adjustments to or disclosure in the Interim Financial Statements.
- 11. In the opinion of the Directors, and in consultation with the Company Lawyers, litigations currently pending against the Company would not have a material impact on the reported interim financial results of the Company.

All pending litigations for claims have been evaluated and adequate provisions are made in these Interim Financial Statements where necessary.

#### **Share Information**

**Top 20 Shareholders** 

Name of the Shareholder		As 30th Septe	
140	anie of the Shareholder	Shareholding	%
01	Hatton National Bank PLC A/c No. 1	22,494,750	59.99
02	Mercantile Merchant Bank Ltd	3,689,400	9.84
03	Ceylon Guardian Investment Trust PLC A/c No. 2	1,500,000	4.00
04	National Savings Bank	668,000	1.78
05	Mr. M F Hashim	293,550	0.78
06	Bank of Ceylon A/c Ceybank Century Growth Fund	257,600	0.69
07	Employees Trust Fund Board	155,700	0.42
80	Mr. K N J Balendra	142,300	0.38
09	Mr. M H V U Gunathilaka	120,075	0.32
10	Mr. A P Somasiri	115,000	0.31
11	Mr. S. Abishek	101,000	0.27
12	Mr. K Laveendrakumar	100,100	0.27
13	Mrs. N I Hashim	96,650	0.26
14	Malship Ceylon Ltd.	93,500	0.25
15	Mr. B Selvanayagam / Mrs. L Selvanayagam	90,000	0.24
16	Union Bank of Colombo Ltd	76,500	0.20
17	Union Investments Limited	75,000	0.20
18	The Sri Lanka Fund	70,700	0.19
19	Mr. R Senathirajah	68,700	0.18
20	Mr. W C J Alwis	60,000	0.16
		30,268,525	80.73

#### **Public Shareholding**

	As at 30th September 2010		
	No. of Shares	% on Issued Shares	
Number of Shares	14,927,250	39.81	

### **Directors' Shareholdings**

Name of the Director	No. of Shares as at 30th September 2010
Mr. Rienzie T. Wijetilleke - (Chairman)	750
Mr. Manjula de Silva - (Managing Director / Chief Executive Officer)	25,000
Mr. M U de Silva	2,250
Mr. Pratapkumar de Silva	1,000
Mr. D M de S Wijeyeratne	500
Mr. Sarath Ratwatte	11,000
Mr. R Theagarajah	6,250
Mr. J M J Perera	5,250
Mr. J D N Kekulawala	26,000

#### **Number of Shares**

Number of shares representing the Stated Capital 37,500,000
Class of Share Ordinary

Voting Rights One vote per Ordinary Share

#### **Share Performance**

	30th September 2010 Rs.
Net Asset Value Per Share as at	22.28
Highest Price Per Share for the Period	90.00
Lowest Price Per Share for the Period	63.50
Last Traded Price Per Share as at	82.10